

# Industry Watch

## Q3-2017

Bucks County Association of REALTORS®  
Burlington Camden County Association of REALTORS®  
Gloucester / Salem Counties Board of REALTORS®  
Greater Philadelphia Association of REALTORS®  
Kent County Association of REALTORS®  
Mercer County Association of REALTORS®  
Montgomery County Association of REALTORS®  
New Castle County Board of REALTORS®  
Reading-Berks Association of REALTORS®  
Suburban West REALTORS® Association  
Schuylkill County Board of REALTORS®



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## All Counties Overview

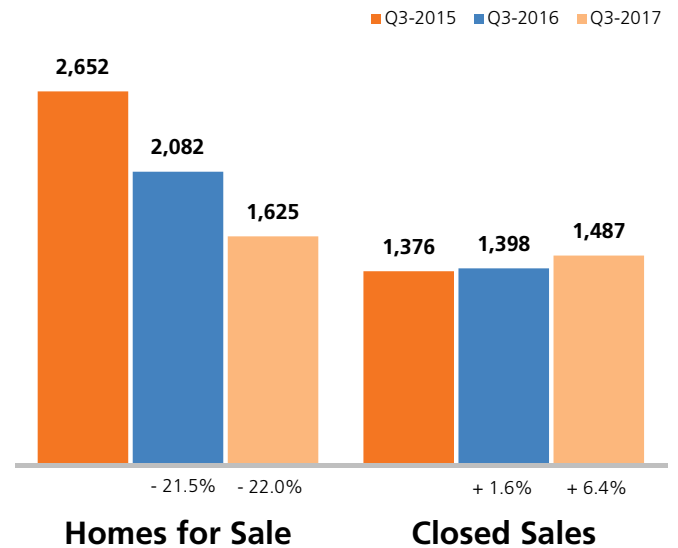
	Median Sales Price		Pct. of Orig. Price Rec'd.		Average Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
Berks	\$175,000	↑ + 9.4%	95.6%	↑ + 1.6%	65	↓ - 23.7%	1,487	↑ + 6.4%
Bucks	\$307,000	↑ + 5.9%	96.2%	↑ + 0.7%	60	↓ - 10.6%	2,340	↓ - 0.8%
Burlington	\$209,000	↓ - 1.8%	94.7%	↑ + 1.3%	74	↓ - 12.8%	2,035	↑ + 15.2%
Camden	\$165,000	→ 0.0%	94.0%	↑ + 1.6%	77	↓ - 12.5%	2,109	↑ + 17.9%
Chester	\$350,000	↑ + 7.3%	97.1%	↑ + 1.1%	53	↓ - 15.1%	2,027	↓ - 3.0%
Cumberland	\$126,000	↓ - 10.0%	91.7%	↓ - 0.8%	107	↑ + 4.9%	270	↑ + 22.7%
Delaware	\$219,500	↑ + 2.1%	95.3%	↑ + 1.6%	58	↓ - 24.5%	1,935	↑ + 2.9%
Gloucester	\$190,000	↓ - 4.3%	94.2%	↑ + 0.0%	84	↓ - 5.7%	1,189	↑ + 11.6%
Kent	\$205,000	↑ + 2.5%	95.8%	↑ + 0.7%	82	↓ - 13.0%	667	↑ + 26.3%
Mercer	\$260,000	↓ - 1.9%	95.1%	↑ + 0.8%	68	↓ - 9.0%	1,304	↑ + 5.1%
Montgomery	\$295,000	↑ + 5.4%	96.4%	↑ + 0.9%	51	↓ - 24.5%	3,263	↑ + 2.2%
New Castle	\$225,000	→ 0.0%	95.8%	↑ + 0.8%	56	↓ - 19.7%	2,029	↑ + 11.2%
Philadelphia	\$188,500	↑ + 9.6%	95.9%	↑ + 0.9%	50	↓ - 16.6%	4,470	↑ + 0.9%
Salem	\$136,100	↑ + 15.3%	91.1%	↑ + 3.0%	99	↓ - 19.8%	236	↑ + 31.8%
Schuylkill	\$90,000	↑ + 10.1%	89.4%	↑ + 0.4%	110	↑ + 7.2%	311	↑ + 14.8%

## Berks County, PA

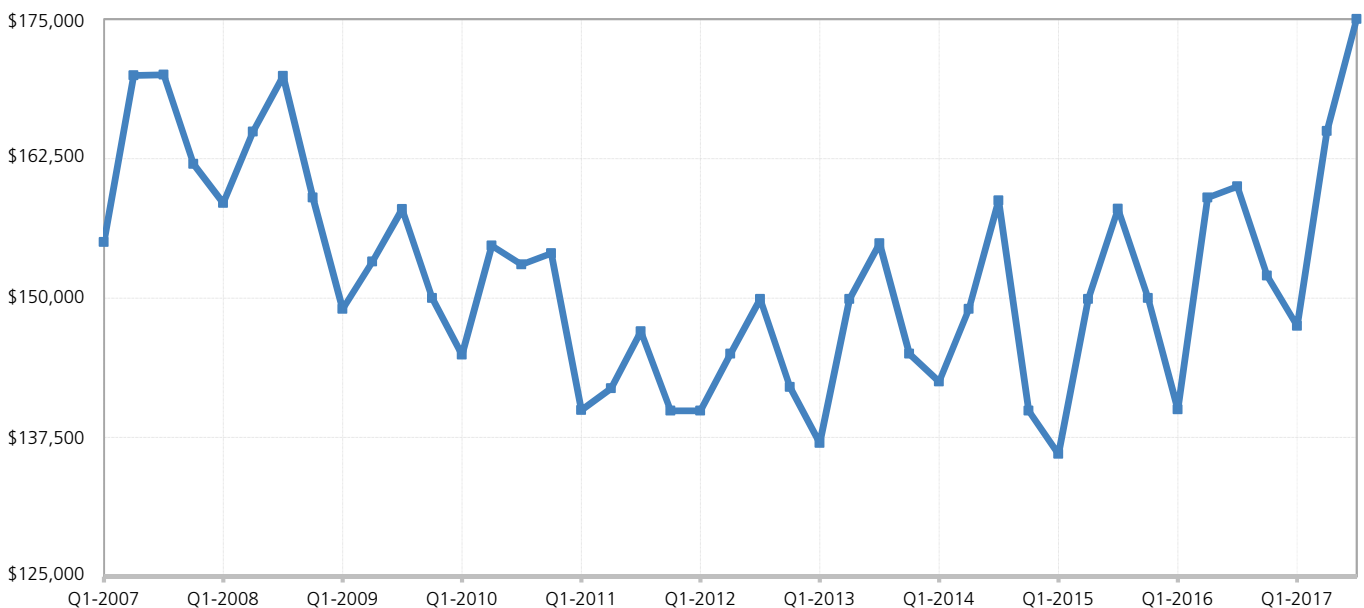
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$175,000	+ 9.4%
Avg. Sales Price	\$187,611	+ 5.3%
Pct. of Orig. Price Received	95.6%	+ 1.6%
Homes for Sale	1,625	- 22.0%
Closed Sales	1,487	+ 6.4%
Months Supply	3.8	- 25.3%
Avg. Prop. Mktg. Period	65	- 23.7%

### Market Activity



### Historical Median Sales Price for Berks County, PA



### Berks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
17026	\$293,150	--	97.9%	--	28	--	2	--
17067	\$144,900	↓ - 32.9%	94.4%	↓ - 3.8%	21	↓ - 89.2%	7	↑ + 16.7%
17087	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17569	\$164,875	↓ - 29.8%	94.3%	↓ - 4.1%	18	↓ - 75.0%	1	↓ - 80.0%
18011	\$275,850	↑ + 1.2%	102.4%	↑ + 10.6%	69	↑ + 60.5%	2	↓ - 66.7%
18056	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18062	\$227,000	↓ - 52.2%	75.5%	↓ - 20.5%	45	↓ - 90.2%	2	↑ + 100.0%
18070	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18092	\$0	--	0.0%	--	0	--	0	--
19503	\$130,500	↓ - 14.6%	86.4%	↑ + 1.4%	65	↓ - 73.7%	2	↓ - 50.0%
19504	\$305,290	↑ + 17.4%	96.3%	↓ - 0.6%	55	↓ - 3.5%	24	↑ + 9.1%
19505	\$180,000	↑ + 1.4%	94.4%	↓ - 2.3%	48	↓ - 62.8%	14	↑ + 16.7%
19506	\$262,500	↑ + 28.0%	95.6%	↑ + 2.9%	54	↓ - 52.6%	26	↑ + 13.0%
19507	\$174,950	↓ - 1.4%	94.4%	--	57	--	10	--
19508	\$177,000	↑ + 8.7%	97.2%	↑ + 1.0%	48	↓ - 52.5%	59	↑ + 5.4%
19510	\$213,450	↑ + 29.4%	98.9%	↑ + 7.7%	47	↓ - 52.0%	38	↑ + 31.0%
19511	\$0	--	0.0%	--	0	--	0	--
19512	\$176,000	↓ - 10.4%	95.4%	↑ + 0.3%	61	↓ - 41.9%	60	↓ - 9.1%
19516	\$0	--	0.0%	--	0	--	0	--
19518	\$265,000	↑ + 3.9%	96.7%	↓ - 0.1%	83	↓ - 2.4%	61	↓ - 6.2%
19519	\$0	--	0.0%	--	0	--	0	--
19520	\$300,000	↑ + 3.2%	95.6%	↑ + 1.4%	36	↓ - 62.1%	3	↓ - 87.5%
19522	\$203,450	↑ + 19.7%	95.7%	↑ + 1.9%	65	↓ - 14.5%	53	↑ + 32.5%
19523	\$0	--	0.0%	--	0	--	0	--
19526	\$168,500	↑ + 20.4%	95.3%	↑ + 5.4%	72	↑ + 44.0%	28	↑ + 12.0%
19529	\$97,000	↓ - 41.2%	92.4%	↑ + 6.8%	77	↑ + 30.5%	1	↓ - 83.3%
19530	\$166,950	↓ - 19.5%	96.7%	↑ + 3.5%	51	↓ - 42.7%	26	↑ + 4.0%
19533	\$198,500	↓ - 3.1%	95.9%	↑ + 1.7%	73	↓ - 20.7%	32	↑ + 45.5%
19534	\$274,900	↑ + 66.6%	95.8%	↑ + 21.9%	39	↓ - 77.5%	3	↑ + 200.0%
19535	\$0	--	0.0%	--	0	--	0	--
19536	\$0	--	0.0%	--	0	--	0	--
19538	\$0	--	0.0%	--	0	--	0	--
19539	\$239,000	↓ - 0.4%	98.8%	↑ + 6.2%	46	↓ - 52.6%	11	↑ + 22.2%
19540	\$200,000	↓ - 13.2%	95.0%	↑ + 1.6%	61	↓ - 49.2%	52	↑ + 2.0%
19541	\$240,000	↑ + 20.0%	95.8%	↑ + 4.2%	34	↓ - 62.6%	17	→ 0.0%
19542	\$0	--	0.0%	--	0	--	0	--
19543	\$235,000	↑ + 6.8%	96.8%	↑ + 1.0%	65	↓ - 18.8%	25	↓ - 10.7%
19544	\$0	--	0.0%	--	0	--	0	--
19545	\$0	--	0.0%	--	0	--	0	--
19547	\$258,770	↓ - 1.4%	103.7%	↑ + 6.6%	52	↓ - 51.4%	18	↑ + 28.6%
19548	\$0	--	0.0%	--	0	--	0	--
19550	\$0	--	0.0%	--	0	--	0	--
19551	\$204,000	↑ + 35.1%	96.3%	↑ + 0.9%	91	↑ + 59.6%	14	↓ - 44.0%

## Berks County, PA ZIP Codes Cont.

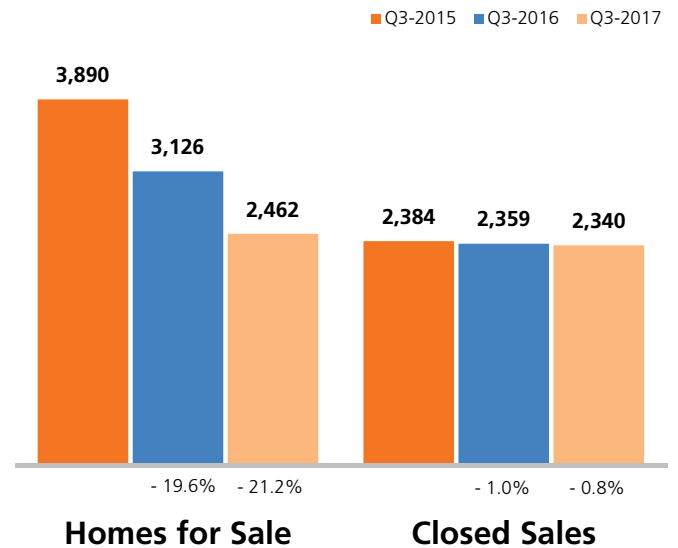
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19554	\$160,000	--	97.0%	--	23	--	1	--
19555	\$161,900	↑ + 40.8%	95.3%	↑ + 0.6%	51	↓ - 8.9%	7	↓ - 41.7%
19559	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19560	\$132,450	↓ - 4.3%	95.3%	↑ + 0.5%	85	↑ + 18.1%	40	↑ + 11.1%
19562	\$157,500	↓ - 27.7%	95.9%	↓ - 0.1%	38	↓ - 7.3%	12	↑ + 50.0%
19564	\$166,500	--	98.2%	--	7	--	2	--
19565	\$204,900	↑ + 21.3%	98.2%	↑ + 4.1%	41	↓ - 53.9%	28	↓ - 17.6%
19567	\$144,500	↑ + 0.3%	94.9%	↓ - 2.3%	116	↑ + 41.5%	27	↑ + 107.7%
19601	\$55,000	↑ + 19.6%	92.3%	↑ + 4.9%	59	↓ - 37.2%	53	↑ + 10.4%
19602	\$32,500	↑ + 16.1%	88.3%	↑ + 0.1%	91	↑ + 56.9%	37	↑ + 19.4%
19603	\$0	--	0.0%	--	0	--	0	--
19604	\$53,000	↓ - 1.4%	87.9%	↓ - 0.8%	68	↑ + 4.6%	59	↓ - 15.7%
19605	\$172,250	↑ + 11.1%	98.3%	↑ + 3.3%	41	↓ - 55.9%	93	↑ + 2.2%
19606	\$172,000	↑ + 13.2%	95.6%	↑ + 1.3%	74	↓ - 17.8%	167	↑ + 23.7%
19607	\$149,450	↑ + 12.2%	95.3%	↑ + 1.0%	69	↓ - 10.4%	128	↑ + 18.5%
19608	\$237,450	↑ + 1.8%	97.0%	↑ + 0.6%	69	↑ + 4.5%	98	↑ + 1.0%
19609	\$161,950	↑ + 8.7%	96.5%	↑ + 0.8%	45	↓ - 29.7%	44	↓ - 2.2%
19610	\$236,450	↑ + 29.9%	94.8%	↑ + 0.6%	87	↑ + 22.5%	66	↓ - 5.7%
19611	\$106,500	↓ - 7.4%	94.7%	↓ - 0.9%	53	↓ - 29.3%	30	↓ - 25.0%
19612	\$0	--	0.0%	--	0	--	0	--

## Bucks County, PA

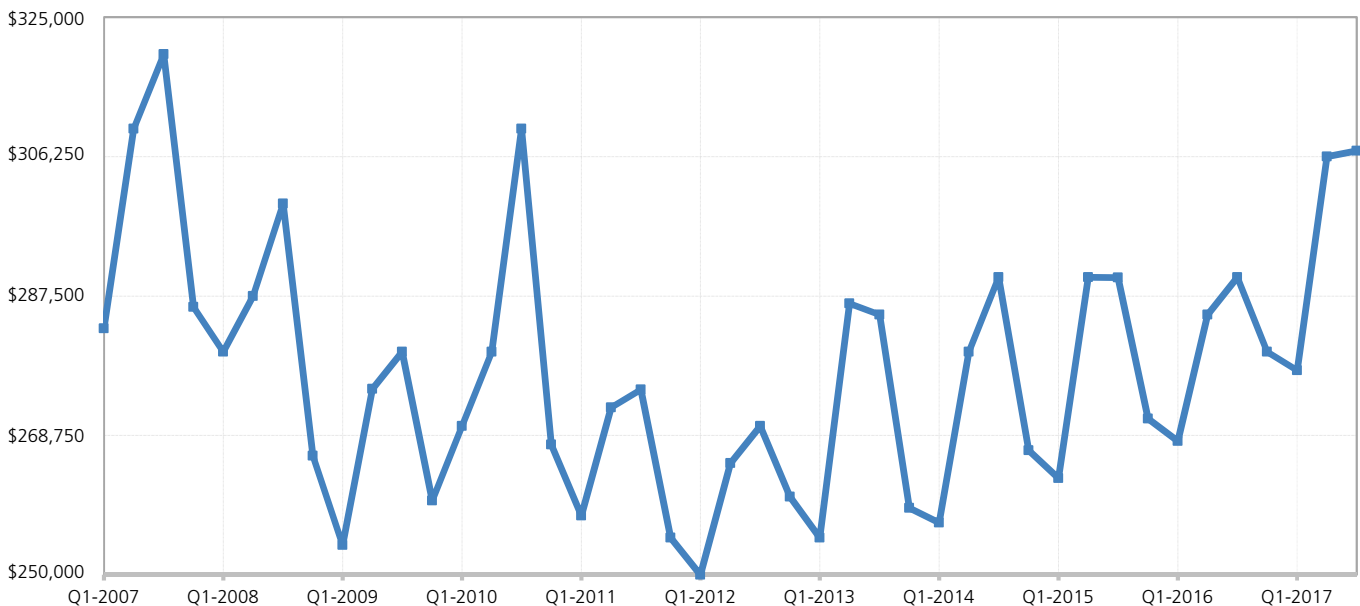
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$307,000	+ 5.9%
Avg. Sales Price	\$359,124	+ 4.2%
Pct. of Orig. Price Received	96.2%	+ 0.7%
Homes for Sale	2,462	- 21.2%
Closed Sales	2,340	- 0.8%
Months Supply	3.7	- 24.0%
Avg. Prop. Mktg. Period	60	- 10.6%

### Market Activity



### Historical Median Sales Price for Bucks County, PA



### Bucks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
18036	\$444,750	↑ + 50.8%	93.6%	↑ + 0.4%	148	↑ + 214.9%	6	↓ - 25.0%
18039	\$0	--	0.0%	--	0	--	0	--
18041	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18054	\$280,000	↓ - 15.5%	85.7%	↓ - 8.0%	189	↑ + 46.5%	3	↓ - 78.6%
18055	\$0	--	0.0%	--	0	--	0	--
18073	\$262,500	↑ + 6.1%	91.6%	↓ - 8.5%	70	↑ + 22.8%	2	↓ - 96.4%
18077	\$285,000	↓ - 12.3%	95.9%	↑ + 7.0%	79	↓ - 45.5%	6	↓ - 25.0%
18081	\$0	--	0.0%	--	0	--	0	--
18901	\$475,000	↑ + 21.2%	95.3%	↑ + 0.7%	77	↑ + 10.0%	113	↓ - 6.6%
18902	\$489,750	↑ + 2.1%	95.7%	↑ + 0.2%	85	↑ + 14.9%	124	↑ + 29.2%
18910	\$0	--	0.0%	--	0	--	0	--
18911	\$0	--	0.0%	--	0	--	0	--
18912	\$910,000	↑ + 51.7%	75.8%	↓ - 17.9%	388	↑ + 124.3%	1	→ 0.0%
18913	\$899,000	--	95.7%	--	112	--	3	--
18914	\$342,250	↑ + 4.3%	96.8%	↑ + 1.1%	34	↓ - 43.3%	82	↑ + 1.2%
18916	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18917	\$293,450	↑ + 5.6%	90.4%	↓ - 1.6%	71	↓ - 5.3%	8	↑ + 14.3%
18920	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18921	\$0	--	0.0%	--	0	--	0	--
18922	\$0	--	0.0%	--	0	--	0	--
18923	\$420,000	→ 0.0%	96.5%	↓ - 2.5%	45	↓ - 62.2%	8	↑ + 166.7%
18925	\$465,000	↑ + 17.9%	95.6%	↓ - 1.5%	70	↑ + 34.6%	31	↑ + 10.7%
18926	\$0	--	0.0%	--	0	--	0	--
18927	\$0	--	0.0%	--	0	--	0	--
18928	\$0	--	0.0%	--	0	--	0	--
18929	\$468,000	↑ + 13.5%	98.0%	↑ + 3.7%	50	↓ - 24.2%	19	↓ - 47.2%
18930	\$352,500	↑ + 9.0%	94.2%	↑ + 1.4%	130	↓ - 9.1%	12	↓ - 25.0%
18931	\$0	--	0.0%	--	0	--	0	--
18932	\$353,500	↑ + 13.8%	94.6%	↓ - 8.4%	54	↑ + 145.5%	3	↑ + 50.0%
18933	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18934	\$291,000	--	72.8%	--	0	--	1	--
18935	\$0	--	0.0%	--	0	--	0	--
18938	\$602,750	↑ + 6.9%	93.9%	↓ - 0.1%	80	↓ - 2.4%	76	↓ - 1.3%
18940	\$439,950	↓ - 1.1%	97.6%	↑ + 1.1%	52	↓ - 18.8%	142	↑ + 2.2%
18942	\$445,000	↑ + 37.9%	99.0%	↑ + 0.9%	138	↑ + 76.9%	10	↑ + 11.1%
18943	\$0	--	0.0%	--	0	--	0	--
18944	\$291,000	↑ + 0.3%	97.9%	↑ + 1.7%	80	↑ + 11.1%	101	→ 0.0%
18946	\$0	--	0.0%	--	0	--	0	--
18947	\$421,000	↓ - 3.0%	94.1%	↓ - 0.3%	101	↑ + 110.4%	23	↑ + 64.3%
18949	\$0	--	0.0%	--	0	--	0	--
18950	\$0	--	0.0%	--	0	--	0	--
18951	\$219,950	↓ - 3.3%	95.3%	↓ - 1.8%	63	↓ - 22.2%	140	↓ - 6.0%
18953	\$0	--	0.0%	--	0	--	0	--

### Bucks County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
18954	\$420,000	↓ - 1.8%	97.9%	↑ + 1.8%	59	↑ + 7.3%	37	↑ + 32.1%
18955	\$190,000	↓ - 11.6%	93.4%	↓ - 4.9%	60	↓ - 40.6%	7	↑ + 40.0%
18956	\$105,000	--	82.0%	--	268	--	1	--
18960	\$235,000	↓ - 14.9%	95.6%	↓ - 2.9%	90	↑ + 15.4%	45	↓ - 29.7%
18962	\$302,500	↑ + 26.0%	98.2%	↑ + 2.3%	43	↑ + 43.3%	2	↑ + 100.0%
18963	\$0	--	0.0%	--	0	--	0	--
18964	\$312,500	↑ + 19.0%	93.3%	↓ - 3.3%	34	↓ - 40.4%	2	↓ - 96.3%
18966	\$335,000	↑ + 11.7%	96.2%	↑ + 0.5%	48	→ 0.0%	145	↓ - 3.3%
18968	\$0	--	0.0%	--	0	--	0	--
18969	\$223,000	↓ - 9.0%	95.0%	↓ - 2.0%	34	↓ - 48.5%	14	↓ - 73.6%
18970	\$200,000	--	100.1%	--	9	--	1	--
18972	\$310,000	↑ + 10.7%	90.6%	↓ - 1.2%	112	↑ + 1.8%	13	↑ + 62.5%
18974	\$300,000	↑ + 7.2%	98.0%	↑ + 2.8%	41	↓ - 34.9%	154	↑ + 13.2%
18976	\$364,500	↑ + 3.1%	96.5%	↓ - 0.2%	58	↓ - 28.4%	74	↑ + 2.8%
18977	\$605,000	↑ + 7.5%	96.2%	↑ + 1.1%	50	↓ - 29.6%	9	↓ - 59.1%
18980	\$689,000	↑ + 31.2%	93.9%	↓ - 3.4%	44	↓ - 59.3%	1	→ 0.0%
18981	\$0	--	0.0%	--	0	--	0	--
18991	\$0	--	0.0%	--	0	--	0	--
19006	\$340,000	↓ - 9.3%	97.3%	↑ + 4.3%	19	↓ - 68.9%	9	↓ - 85.5%
19007	\$163,650	↑ + 1.5%	93.7%	↑ + 1.7%	72	→ 0.0%	68	↑ + 6.3%
19020	\$248,950	↑ + 4.6%	96.9%	→ 0.0%	49	↓ - 14.0%	146	↓ - 2.0%
19021	\$195,000	↑ + 56.1%	96.4%	↑ + 6.1%	52	↓ - 24.6%	47	↑ + 46.9%
19030	\$249,900	↑ + 9.0%	97.6%	↑ + 2.4%	27	↓ - 50.0%	39	↑ + 2.6%
19040	\$239,900	↓ - 6.5%	100.0%	↑ + 3.8%	4	↓ - 92.2%	1	↓ - 98.6%
19047	\$330,000	↑ + 10.0%	96.0%	↑ + 0.4%	63	↑ + 10.5%	103	↓ - 12.7%
19048	\$0	--	0.0%	--	0	--	0	--
19049	\$0	--	0.0%	--	0	--	0	--
19053	\$307,000	↑ + 13.7%	96.9%	↑ + 2.6%	45	↓ - 27.4%	81	↑ + 9.5%
19054	\$235,000	↑ + 3.0%	95.7%	↓ - 1.0%	41	↓ - 12.8%	71	↑ + 42.0%
19055	\$191,950	↑ + 2.6%	95.8%	↑ + 0.2%	40	↓ - 41.2%	44	↓ - 39.7%
19056	\$264,500	↑ + 6.7%	96.0%	↑ + 0.3%	33	↓ - 25.0%	34	↓ - 39.3%
19057	\$210,000	↑ + 5.5%	96.6%	↑ + 3.0%	52	↓ - 37.3%	68	↓ - 11.7%
19058	\$0	--	0.0%	--	0	--	0	--
19067	\$345,000	↑ + 3.5%	96.2%	↑ + 1.2%	64	↓ - 9.9%	209	↑ + 0.5%
19440	\$435,000	↑ + 36.7%	96.7%	↓ - 1.6%	21	↓ - 38.2%	1	↓ - 98.2%
19454	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

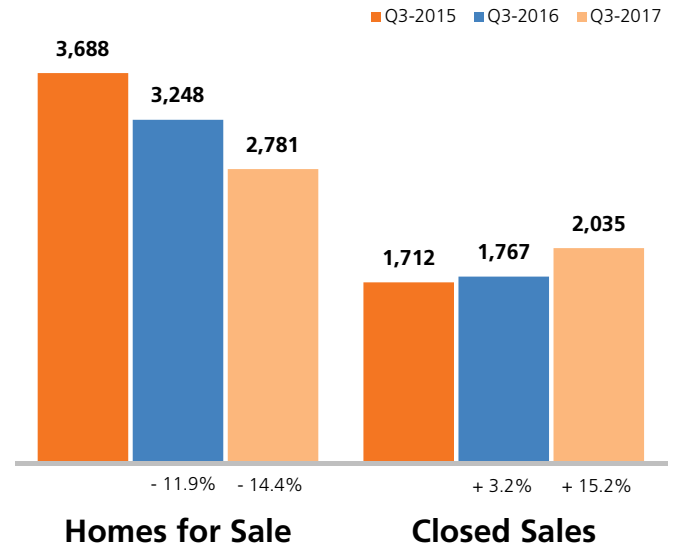


## Burlington County, NJ

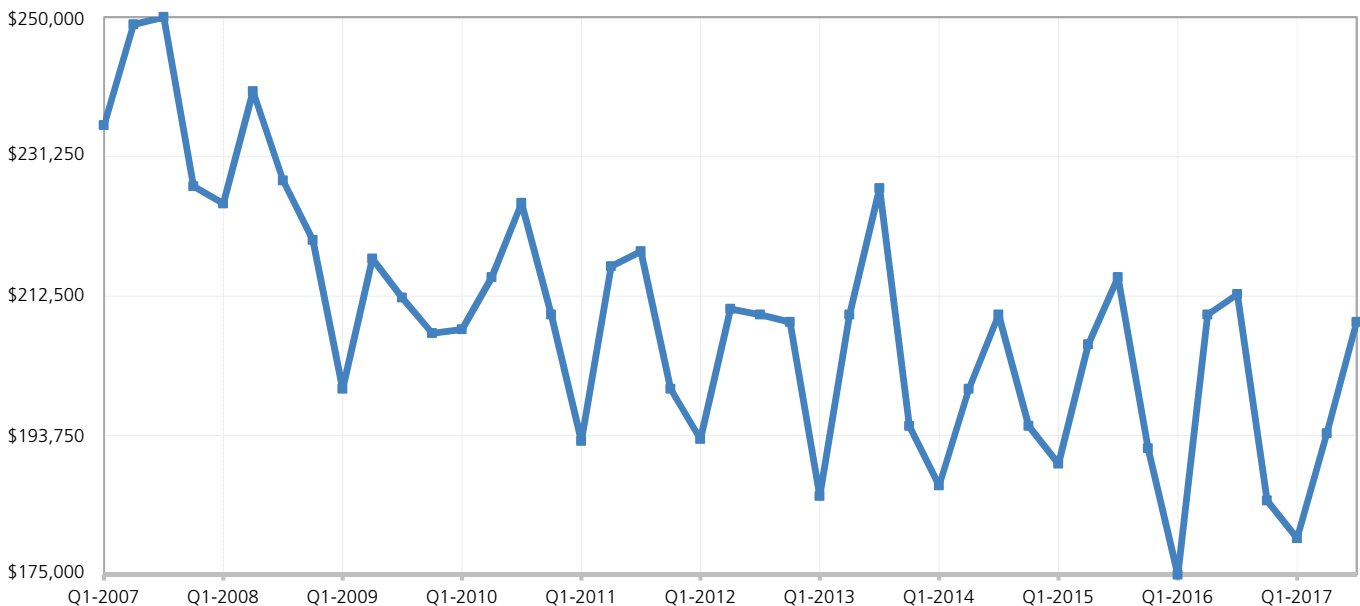
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$209,000	- 1.8%
Avg. Sales Price	\$237,284	- 2.5%
Pct. of Orig. Price Received	94.7%	+ 1.3%
Homes for Sale	2,781	- 14.4%
Closed Sales	2,035	+ 15.2%
Months Supply	4.7	- 25.1%
Avg. Prop. Mktg. Period	74	- 12.8%

### Market Activity



### Historical Median Sales Price for Burlington County, NJ



### Burlington County, NJ ZIP Codes

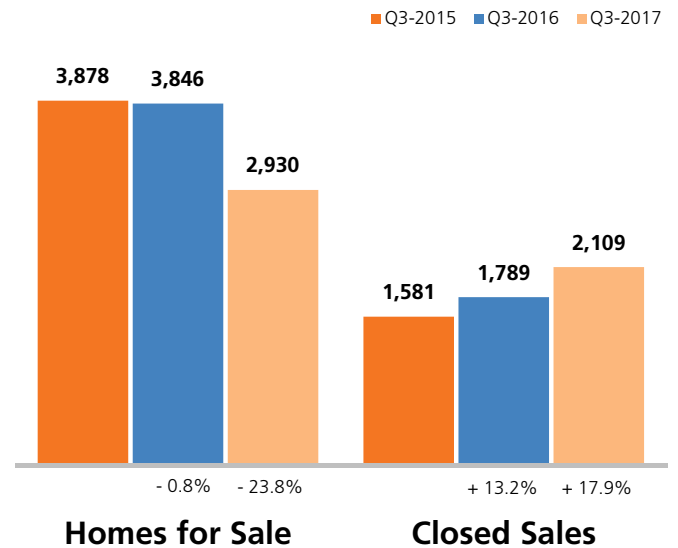
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
08010	\$115,000	↓ - 1.3%	92.3%	↑ + 2.6%	75	↓ - 16.7%	45	↑ + 21.6%
08011	\$0	--	0.0%	--	0	--	0	--
08015	\$130,000	↑ + 34.0%	95.1%	↑ + 6.9%	73	↓ - 27.7%	87	↓ - 5.4%
08016	\$193,450	↑ + 5.4%	92.8%	↑ + 1.3%	84	→ 0.0%	142	↑ + 16.4%
08019	\$225,000	--	106.7%	--	53	--	5	--
08022	\$218,750	↓ - 6.7%	94.0%	↓ - 1.4%	91	↓ - 2.2%	50	↑ + 16.3%
08036	\$305,000	↑ + 48.8%	92.0%	→ 0.0%	58	↓ - 47.3%	25	↑ + 92.3%
08041	\$415,000	↑ + 66.2%	97.4%	↑ + 14.6%	47	↓ - 68.5%	5	↑ + 25.0%
08042	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08046	\$132,500	↑ + 12.3%	97.7%	↑ + 5.2%	72	↓ - 12.2%	158	↑ + 7.5%
08048	\$225,000	↓ - 3.7%	95.2%	↑ + 1.0%	74	↓ - 19.6%	53	↑ + 32.5%
08052	\$158,350	↑ + 4.2%	95.1%	↑ + 1.8%	93	↓ - 21.2%	76	↑ + 49.0%
08053	\$254,900	↑ + 2.8%	95.8%	↑ + 1.5%	59	↓ - 18.1%	247	↑ + 32.1%
08054	\$220,000	↓ - 2.2%	95.4%	--	58	--	220	--
08055	\$351,250	↑ + 8.1%	95.2%	↑ + 0.4%	77	↓ - 13.5%	150	↑ + 12.8%
08057	\$449,699	↓ - 21.4%	92.3%	↓ - 3.1%	99	↑ + 2.1%	98	↑ + 7.7%
08060	\$216,000	↓ - 4.0%	95.4%	↑ + 1.4%	68	↓ - 4.2%	109	↑ + 36.3%
08064	\$0	--	0.0%	--	0	--	0	--
08065	\$139,900	↑ + 13.8%	88.4%	↓ - 5.5%	88	↑ + 8.6%	39	↑ + 30.0%
08068	\$178,750	↓ - 3.2%	94.7%	↑ + 1.4%	87	↓ - 18.7%	26	↑ + 62.5%
08073	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08075	\$190,025	↓ - 4.5%	93.6%	↑ + 1.2%	70	↓ - 23.1%	126	↑ + 16.7%
08076	\$0	--	0.0%	--	0	--	0	--
08077	\$263,000	↑ + 14.3%	94.1%	↑ + 0.2%	84	↓ - 3.4%	81	↑ + 11.0%
08087	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08088	\$182,500	↓ - 27.4%	94.8%	↑ + 1.9%	82	↓ - 3.5%	120	↓ - 7.0%
08215	\$545,000	--	94.8%	--	91	--	1	--
08224	\$0	--	0.0%	--	0	--	0	--
08501	\$447,850	↓ - 36.0%	99.5%	↑ + 24.2%	19	↓ - 72.1%	1	→ 0.0%
08505	\$233,000	↓ - 5.1%	95.5%	↓ - 0.1%	55	↓ - 32.1%	73	↑ + 40.4%
08511	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08515	\$425,000	↑ + 17.1%	95.5%	↑ + 3.8%	92	↓ - 1.1%	27	↑ + 17.4%
08518	\$191,750	↑ + 42.1%	91.5%	↓ - 0.4%	85	↓ - 7.6%	32	↑ + 45.5%
08554	\$144,000	↑ + 1.3%	89.5%	↑ + 0.6%	106	↑ + 5.0%	20	↑ + 100.0%
08562	\$389,900	↑ + 13.3%	93.0%	↓ - 1.7%	110	↓ - 15.4%	13	↓ - 7.1%
08620	\$332,000	↑ + 20.7%	90.3%	↓ - 6.3%	82	↑ + 32.3%	5	↓ - 87.5%
08640	\$0	--	0.0%	--	0	--	0	--
08641	\$0	--	0.0%	--	0	--	0	--

## Camden County, NJ

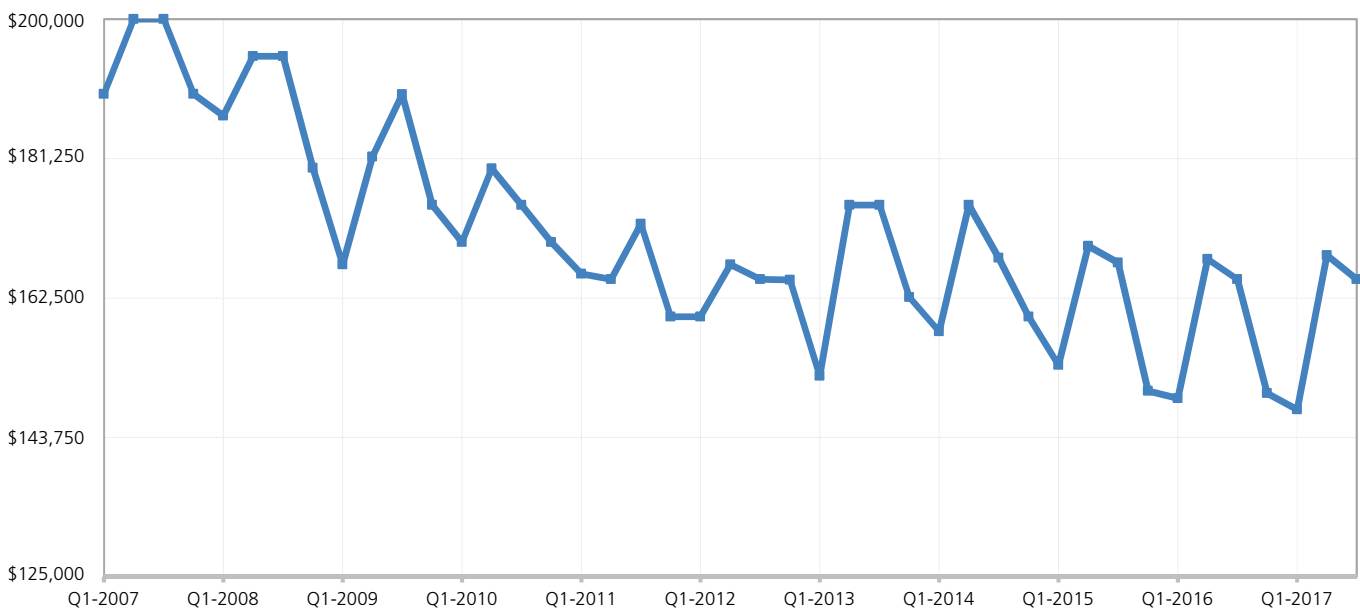
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$165,000	0.0%
Avg. Sales Price	\$187,771	- 1.3%
Pct. of Orig. Price Received	94.0%	+ 1.6%
Homes for Sale	2,930	- 23.8%
Closed Sales	2,109	+ 17.9%
Months Supply	4.6	- 36.8%
Avg. Prop. Mktg. Period	77	- 12.5%

### Market Activity



### Historical Median Sales Price for Camden County, NJ



## Camden County, NJ ZIP Codes

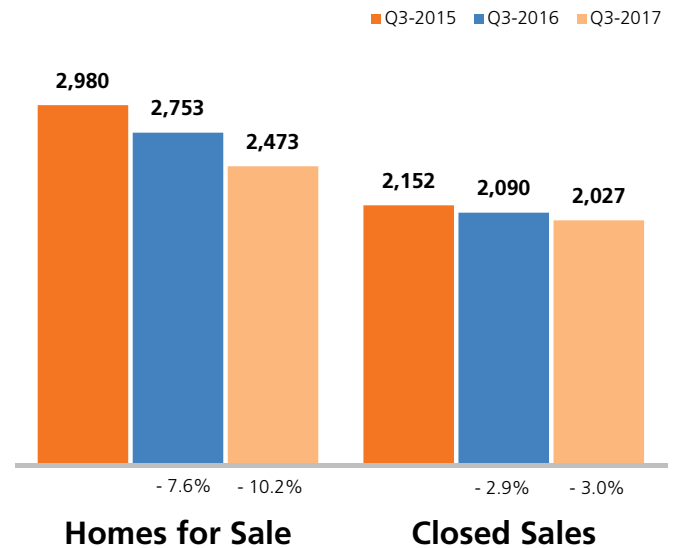
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
08002	\$232,500	↑ + 8.9%	94.7%	↓ - 0.6%	77	↑ + 10.0%	106	↑ + 11.6%
08003	\$285,000	↓ - 6.9%	95.4%	↑ + 1.6%	68	↓ - 16.0%	133	↓ - 6.3%
08004	\$151,000	↓ - 19.3%	93.6%	→ 0.0%	84	↓ - 10.6%	49	↑ + 4.3%
08007	\$145,000	↓ - 5.4%	89.5%	→ 0.0%	112	↑ + 31.8%	30	↑ + 36.4%
08009	\$200,050	↑ + 1.8%	92.7%	↓ - 0.3%	96	↑ + 18.5%	73	↑ + 12.3%
08012	\$159,000	↓ - 9.1%	93.8%	↑ + 0.9%	95	↓ - 2.1%	95	↓ - 20.2%
08018	\$0	--	0.0%	--	0	--	0	--
08021	\$84,500	↓ - 7.0%	91.3%	↑ + 3.4%	97	↓ - 13.4%	225	↑ + 53.1%
08026	\$173,250	↓ - 3.7%	95.2%	↑ + 5.9%	71	↓ - 41.8%	8	↑ + 14.3%
08029	\$152,500	↑ + 8.2%	95.3%	↑ + 10.7%	61	↓ - 60.4%	16	↓ - 50.0%
08030	\$84,900	↑ + 35.8%	89.1%	↑ + 4.0%	83	↓ - 39.9%	56	↓ - 1.8%
08031	\$135,000	↑ + 7.2%	92.4%	↑ + 2.6%	90	↑ + 7.1%	62	↑ + 26.5%
08033	\$455,000	↑ + 7.1%	95.7%	↑ + 2.6%	61	↓ - 33.7%	82	↑ + 1.2%
08034	\$237,000	↑ + 14.5%	97.2%	--	42	--	91	--
08035	\$228,750	↓ - 3.9%	95.3%	↑ + 0.4%	67	↓ - 16.3%	38	↑ + 15.2%
08037	\$128,500	↓ - 5.8%	96.1%	↑ + 9.8%	92	→ 0.0%	15	↓ - 16.7%
08043	\$285,000	↓ - 1.7%	94.6%	↓ - 0.1%	67	↑ + 8.1%	121	↑ + 18.6%
08045	\$67,000	↑ + 7.2%	91.5%	↑ + 16.7%	132	↑ + 20.0%	17	↑ + 70.0%
08049	\$162,923	↑ + 15.5%	94.3%	↑ + 1.8%	87	↑ + 38.1%	30	↑ + 36.4%
08059	\$123,195	↓ - 12.0%	90.5%	↓ - 3.7%	102	↑ + 20.0%	26	↑ + 13.0%
08078	\$154,500	↑ + 20.8%	90.6%	↑ + 1.8%	85	↓ - 24.8%	27	↓ - 20.6%
08081	\$161,000	↓ - 1.2%	94.7%	↑ + 0.2%	88	↓ - 5.4%	216	↑ + 22.0%
08083	\$172,500	↑ + 19.8%	93.5%	↑ + 1.7%	87	↓ - 20.2%	51	↑ + 104.0%
08084	\$156,500	↑ + 7.9%	96.5%	↑ + 3.8%	79	↓ - 16.0%	35	↑ + 20.7%
08089	\$151,000	↑ + 0.7%	89.5%	↓ - 1.4%	99	↑ + 16.5%	18	↑ + 38.5%
08091	\$179,900	↓ - 7.3%	100.2%	→ 0.0%	44	↓ - 22.8%	33	↑ + 17.9%
08095	\$0	--	0.0%	--	0	--	0	--
08099	\$0	--	0.0%	--	0	--	0	--
08101	\$0	--	0.0%	--	0	--	0	--
08102	\$30,000	↓ - 43.1%	99.2%	↑ + 34.1%	12	↓ - 88.7%	5	↑ + 66.7%
08103	\$30,500	↑ + 52.2%	92.7%	↓ - 0.7%	103	↑ + 47.1%	24	↑ + 60.0%
08104	\$23,000	↓ - 9.8%	96.7%	↑ + 2.2%	49	↓ - 30.0%	36	↑ + 5.9%
08105	\$61,750	↓ - 3.5%	93.3%	↑ + 2.3%	41	↓ - 35.9%	24	↓ - 11.1%
08106	\$186,450	↑ + 9.4%	96.0%	↑ + 3.8%	58	↓ - 23.7%	40	↑ + 42.9%
08107	\$160,000	↓ - 0.9%	94.2%	↑ + 5.1%	59	↓ - 50.0%	65	↑ + 32.7%
08108	\$242,000	↑ + 7.1%	95.8%	↑ + 1.8%	51	↓ - 27.1%	92	↑ + 2.2%
08109	\$152,000	↑ + 8.6%	91.9%	↓ - 1.8%	78	↓ - 11.4%	101	↑ + 12.2%
08110	\$105,000	↑ + 18.0%	94.9%	↑ + 2.0%	67	↑ + 11.7%	69	↑ + 50.0%

## Chester County, PA

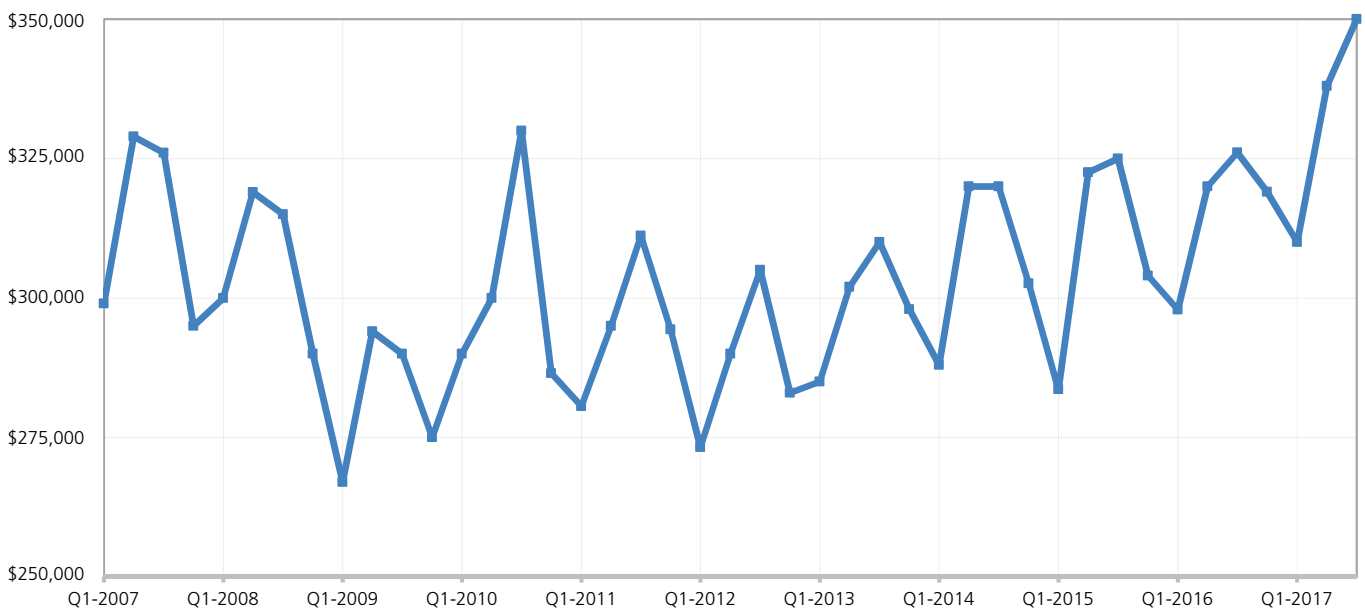
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$350,000	+ 7.3%
Avg. Sales Price	\$397,163	+ 6.2%
Pct. of Orig. Price Received	97.1%	+ 1.1%
Homes for Sale	2,473	- 10.2%
Closed Sales	2,027	- 3.0%
Months Supply	4.2	- 12.7%
Avg. Prop. Mktg. Period	53	- 15.1%

### Market Activity



### Historical Median Sales Price for Chester County, PA



### Chester County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
17527	\$0	--	0.0%	--	0	--	0	--
19073	\$379,900	↑ + 3.0%	98.1%	↑ + 3.8%	15	↓ - 83.9%	7	↓ - 92.1%
19087	\$425,000	↓ - 18.3%	97.0%	↑ + 1.9%	31	↓ - 53.7%	76	↓ - 47.9%
19301	\$353,350	↑ + 3.9%	96.8%	↑ + 0.1%	49	↑ + 4.3%	34	↓ - 2.9%
19310	\$226,775	↑ + 16.6%	95.7%	↑ + 1.9%	44	↓ - 63.0%	6	↓ - 40.0%
19311	\$395,000	↑ + 11.3%	99.0%	↑ + 3.1%	66	↓ - 10.8%	35	↓ - 7.9%
19312	\$680,000	↑ + 15.5%	95.2%	↓ - 0.1%	63	↓ - 13.7%	57	↑ + 18.8%
19316	\$0	--	0.0%	--	0	--	0	--
19317	\$443,000	↑ + 4.2%	94.2%	↑ + 0.9%	104	↑ + 65.1%	21	↓ - 58.8%
19318	\$0	--	0.0%	--	0	--	0	--
19319	\$0	--	0.0%	--	0	--	0	--
19320	\$220,000	↓ - 3.5%	95.8%	↑ + 0.5%	63	↓ - 13.7%	161	↓ - 23.0%
19330	\$315,000	↑ + 8.3%	97.9%	↓ - 6.3%	54	↑ + 125.0%	20	↑ + 33.3%
19333	\$477,000	↓ - 8.1%	97.2%	--	46	--	35	--
19335	\$369,900	↑ + 8.2%	98.3%	↑ + 1.4%	40	↓ - 24.5%	233	↓ - 2.1%
19341	\$384,900	↑ + 1.8%	98.5%	↑ + 2.3%	23	↓ - 43.9%	55	↓ - 24.7%
19342	\$737,500	↑ + 84.3%	92.2%	↓ - 2.0%	54	↓ - 26.0%	1	↓ - 98.4%
19343	\$430,000	↑ + 12.4%	95.7%	↑ + 3.8%	83	↓ - 11.7%	23	↓ - 36.1%
19344	\$250,000	↑ + 4.0%	95.2%	↓ - 1.2%	48	↓ - 48.4%	25	↓ - 10.7%
19345	\$0	--	0.0%	--	0	--	0	--
19346	\$0	--	0.0%	--	0	--	0	--
19347	\$0	--	0.0%	--	0	--	0	--
19348	\$402,500	↑ + 18.4%	95.9%	↑ + 0.7%	65	↓ - 21.7%	85	→ 0.0%
19350	\$425,000	↑ + 6.3%	92.7%	↓ - 1.5%	101	↓ - 2.9%	31	↓ - 20.5%
19351	\$0	--	0.0%	--	0	--	0	--
19352	\$359,900	↓ - 4.0%	98.5%	↑ + 3.4%	42	↓ - 6.7%	28	↓ - 9.7%
19353	\$0	--	0.0%	--	0	--	0	--
19354	\$0	--	0.0%	--	0	--	0	--
19355	\$521,693	↑ + 10.8%	100.1%	↑ + 3.6%	77	↑ + 45.3%	128	↓ - 14.7%
19357	\$0	--	0.0%	--	0	--	0	--
19358	\$0	--	0.0%	--	0	--	0	--
19360	\$0	--	0.0%	--	0	--	0	--
19362	\$244,400	↑ + 2.0%	92.6%	↓ - 5.4%	41	↓ - 35.9%	7	↓ - 41.7%
19363	\$265,000	↑ + 6.0%	98.3%	↑ + 0.7%	37	↓ - 51.3%	41	↓ - 29.3%
19365	\$170,000	↓ - 5.6%	94.3%	↓ - 2.7%	59	↑ + 9.3%	27	↓ - 3.6%
19366	\$0	--	0.0%	--	0	--	0	--
19367	\$0	--	0.0%	--	0	--	0	--
19369	\$0	--	0.0%	--	0	--	0	--
19371	\$0	--	0.0%	--	0	--	0	--
19372	\$248,000	→ 0.0%	98.5%	↑ + 2.7%	60	↑ + 3.4%	6	↓ - 33.3%
19374	\$80,000	↓ - 48.4%	81.7%	↓ - 18.3%	38	↑ + 3700.0%	1	→ 0.0%
19375	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	--	0	↓ - 100.0%
19376	\$0	--	0.0%	--	0	--	0	--

### Chester County, PA ZIP Codes Cont.

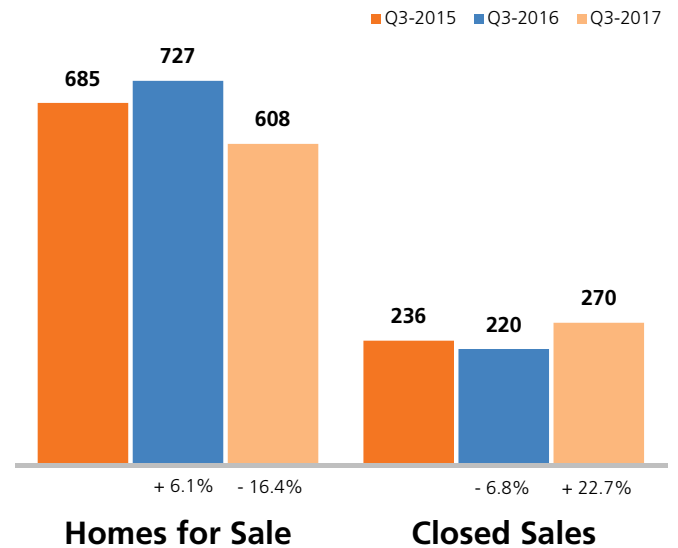
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19380	\$395,059	↑ + 13.7%	97.1%	↑ + 1.8%	43	↓ - 32.8%	212	↑ + 11.6%
19381	\$0	--	0.0%	--	0	--	0	--
19382	\$380,000	↓ - 1.3%	97.7%	↑ + 1.9%	45	↓ - 4.3%	221	↑ + 11.6%
19383	\$0	--	0.0%	--	0	--	0	--
19388	\$0	--	0.0%	--	0	--	0	--
19390	\$289,500	↓ - 9.5%	96.5%	↑ + 1.4%	55	↓ - 26.7%	50	↑ + 11.1%
19395	\$0	--	0.0%	--	0	--	0	--
19397	\$0	--	0.0%	--	0	--	0	--
19398	\$0	--	0.0%	--	0	--	0	--
19399	\$0	--	0.0%	--	0	--	0	--
19421	\$460,000	--	96.8%	--	30	--	1	--
19425	\$449,250	↓ - 3.6%	97.5%	↑ + 0.3%	71	↑ + 14.5%	82	↓ - 14.6%
19432	\$0	--	0.0%	--	0	--	0	--
19442	\$0	--	0.0%	--	0	--	0	--
19457	\$0	--	0.0%	--	0	--	0	--
19460	\$276,900	↑ + 5.3%	95.7%	↑ + 0.3%	45	↓ - 19.6%	169	↓ - 13.3%
19465	\$288,150	↑ + 14.1%	96.8%	↑ + 0.4%	63	↓ - 33.0%	82	↑ + 32.3%
19470	\$0	--	0.0%	--	0	--	0	--
19475	\$318,153	↑ + 13.7%	96.9%	↓ - 2.2%	47	↑ + 17.5%	47	↑ + 4.4%
19480	\$0	--	0.0%	--	0	--	0	--
19481	\$0	--	0.0%	--	0	--	0	--
19482	\$0	--	0.0%	--	0	--	0	--
19493	\$0	--	0.0%	--	0	--	0	--
19494	\$0	--	0.0%	--	0	--	0	--
19495	\$0	--	0.0%	--	0	--	0	--
19496	\$0	--	0.0%	--	0	--	0	--
19520	\$299,500	↑ + 3.0%	96.1%	↑ + 1.9%	76	↓ - 20.0%	18	↓ - 25.0%
19543	\$334,750	↑ + 52.2%	97.2%	↑ + 1.5%	32	↓ - 60.0%	2	↓ - 92.9%

## Cumberland County, NJ

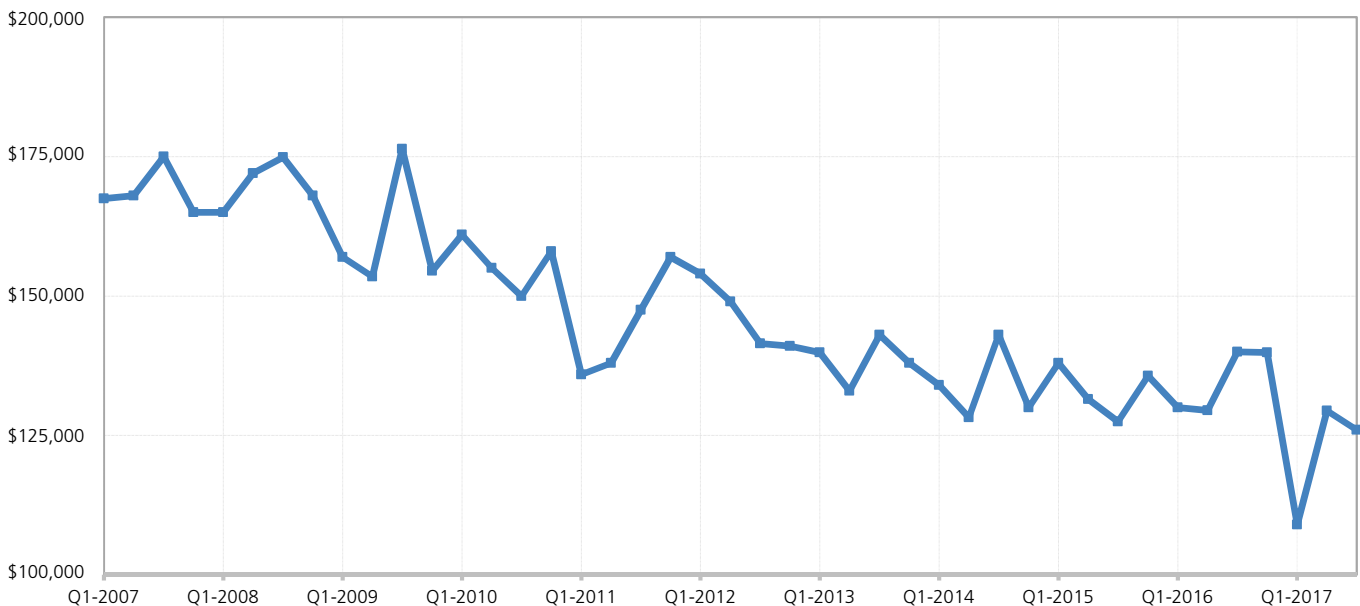
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$126,000	- 10.0%
Avg. Sales Price	\$128,158	- 11.7%
Pct. of Orig. Price Received	91.7%	- 0.8%
Homes for Sale	608	- 16.4%
Closed Sales	270	+ 22.7%
Months Supply	7.1	- 28.6%
Avg. Prop. Mktg. Period	107	+ 4.9%

### Market Activity



### Historical Median Sales Price for Cumberland County, NJ





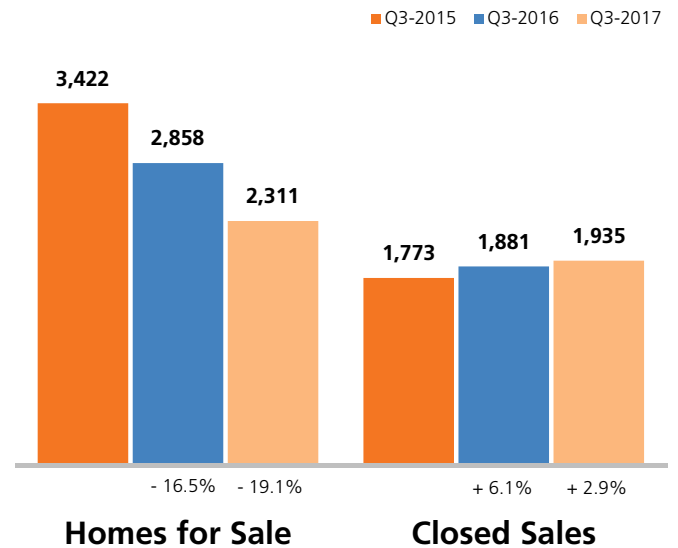
## Cumberland County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
08302	\$119,200	↓ - 8.3%	92.2%	↑ + 0.5%	130	↑ + 34.0%	66	↓ - 15.4%
08311	\$77,950	↓ - 61.5%	88.0%	↓ - 4.1%	181	↓ - 9.0%	4	→ 0.0%
08313	\$0	--	0.0%	--	0	--	0	--
08314	\$0	--	0.0%	--	0	--	0	--
08315	\$0	--	0.0%	--	0	--	0	--
08316	\$141,250	↑ + 756.1%	89.5%	--	183	↓ - 33.2%	3	↑ + 200.0%
08320	\$225,000	--	90.0%	--	156	--	1	--
08321	\$32,000	--	68.4%	--	54	--	1	--
08323	\$158,000	--	93.4%	--	196	--	3	--
08324	\$0	--	0.0%	--	0	--	0	--
08327	\$23,000	↓ - 76.2%	0.0%	↓ - 100.0%	294	↓ - 18.6%	1	↓ - 50.0%
08329	\$222,000	--	96.6%	--	46	--	1	--
08332	\$97,950	↓ - 25.5%	91.0%	↑ + 1.0%	101	↓ - 15.1%	66	↑ + 32.0%
08344	\$69,269	↓ - 64.0%	83.2%	--	52	--	5	--
08345	\$43,000	↓ - 69.3%	83.2%	↑ + 2.1%	114	↓ - 57.5%	3	→ 0.0%
08348	\$0	--	0.0%	--	0	--	0	--
08349	\$45,000	↑ + 138.1%	96.6%	↓ - 3.4%	157	↑ + 273.8%	6	↑ + 200.0%
08352	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08353	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08360	\$121,475	↓ - 6.6%	91.7%	↓ - 2.9%	91	↑ + 3.4%	69	↑ + 53.3%
08361	\$180,000	↓ - 4.8%	93.8%	↓ - 2.1%	78	↑ + 4.0%	39	↑ + 5.4%
08362	\$0	--	0.0%	--	0	--	0	--

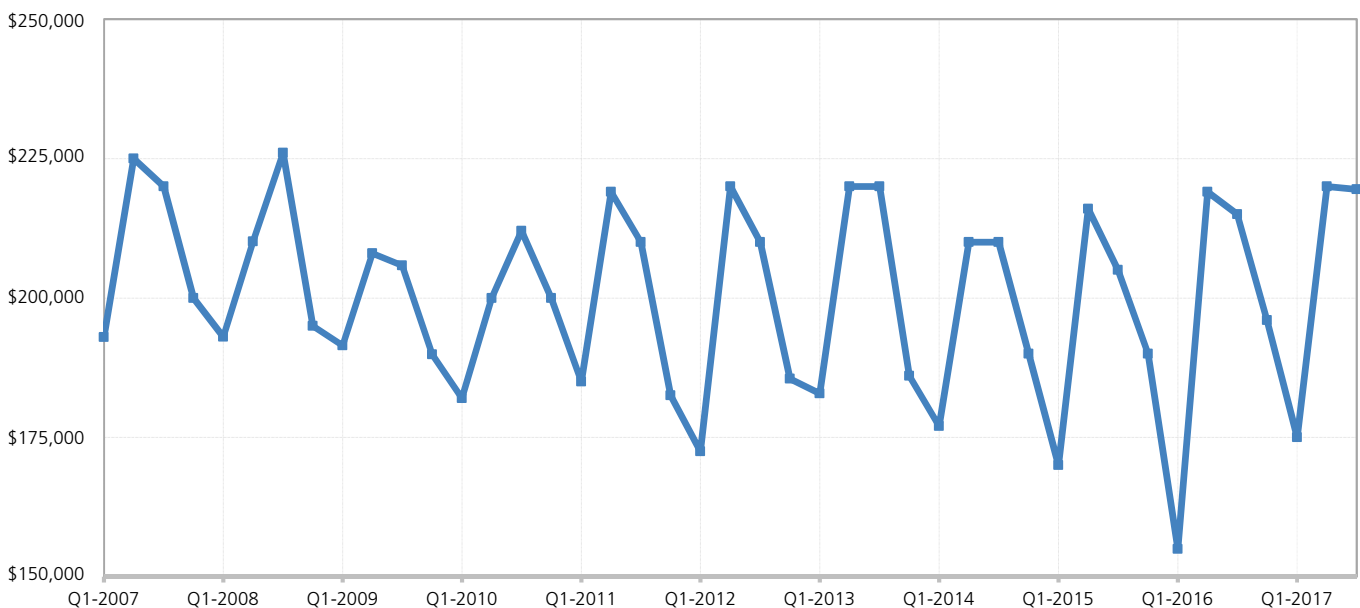
## Delaware County, PA

Key Metrics	Q3-2017	1-Yr Chg
Median Sales Price	\$219,500	+ 2.1%
Avg. Sales Price	\$287,016	+ 1.2%
Pct. of Orig. Price Received	95.3%	+ 1.6%
Homes for Sale	2,311	- 19.1%
Closed Sales	1,935	+ 2.9%
Months Supply	4.0	- 23.4%
Avg. Prop. Mktg. Period	58	- 24.5%

### Market Activity



### Historical Median Sales Price for Delaware County, PA



## Delaware County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19003	\$302,500	↓ -4.0%	98.4%	↑ +2.4%	29	↓ -37.0%	42	↓ -14.3%
19008	\$375,000	↑ +10.3%	98.4%	↑ +2.0%	26	↓ -54.4%	58	↑ +7.4%
19010	\$500,000	↓ -14.8%	95.1%	↑ +0.8%	50	↓ -39.8%	49	↓ -47.9%
19013	\$40,000	↑ +2.6%	88.4%	↑ +0.9%	66	↓ -7.0%	42	↑ +13.5%
19014	\$226,500	↑ +13.3%	96.0%	↓ -0.4%	47	↓ -30.9%	89	↑ +1.1%
19015	\$145,000	↑ +14.2%	95.6%	↑ +0.8%	41	↓ -46.1%	79	↑ +19.7%
19016	\$0	--	0.0%	--	0	--	0	--
19017	\$456,925	--	104.8%	--	132	--	3	--
19018	\$142,750	↑ +2.7%	94.9%	↑ +3.8%	54	↓ -40.0%	95	↓ -4.0%
19022	\$82,450	↑ +60.3%	89.3%	↑ +4.7%	41	↓ -54.4%	12	↑ +50.0%
19023	\$52,000	↑ +6.7%	91.9%	↑ +4.3%	50	↓ -47.9%	67	↑ +13.6%
19026	\$151,000	↑ +0.7%	94.1%	↑ +2.8%	71	↓ -26.0%	134	↑ +10.7%
19028	\$0	--	0.0%	--	0	--	0	--
19029	\$129,950	↓ -3.7%	104.0%	--	56	--	8	--
19032	\$96,750	↑ +0.8%	94.9%	↓ -3.0%	49	↓ -23.4%	31	↑ +34.8%
19033	\$185,000	↓ -4.6%	93.1%	↑ +0.4%	92	↓ -5.2%	27	↓ -10.0%
19036	\$126,950	↑ +8.5%	95.9%	↑ +3.6%	54	↓ -35.7%	60	↑ +22.4%
19037	\$0	--	0.0%	--	0	--	0	--
19039	\$0	--	0.0%	--	0	--	0	--
19041	\$707,500	↓ -9.3%	97.7%	↑ +4.3%	129	↓ -13.4%	26	↓ -7.1%
19043	\$160,000	↑ +19.4%	93.7%	↓ -1.7%	60	↓ -27.7%	13	↑ +160.0%
19050	\$145,000	↑ +17.2%	96.7%	↑ +6.9%	94	↓ -13.8%	81	↓ -1.2%
19052	\$0	--	0.0%	--	0	--	0	--
19060	\$461,250	↓ -5.9%	97.6%	↑ +0.9%	67	↑ +71.8%	17	→ 0.0%
19061	\$169,900	↓ -6.1%	94.0%	↑ +1.2%	84	↓ -5.6%	93	↑ +9.4%
19063	\$411,000	↑ +4.3%	95.8%	↑ +0.5%	62	↑ +6.9%	120	↓ -12.4%
19064	\$311,350	↑ +8.5%	96.9%	↑ +0.9%	39	↓ -30.4%	82	↓ -2.4%
19065	\$0	--	0.0%	--	0	--	0	--
19070	\$222,450	↑ +21.0%	95.4%	↑ +1.5%	81	↑ +58.8%	24	↑ +33.3%
19073	\$435,200	↑ +18.0%	94.0%	↓ -0.5%	74	↓ -20.4%	71	↓ -20.2%
19074	\$163,000	↓ -5.5%	91.0%	↓ -5.7%	61	↓ -27.4%	21	↑ +16.7%
19076	\$160,000	↑ +17.6%	95.1%	↑ +4.7%	48	→ 0.0%	18	↑ +28.6%
19078	\$177,500	↑ +7.7%	95.3%	↓ -1.2%	63	↓ -30.0%	40	↓ -31.0%
19079	\$81,000	↑ +20.9%	92.3%	↑ +1.2%	68	↓ -5.6%	17	↓ -29.2%
19080	\$0	--	0.0%	--	0	--	0	--
19081	\$280,000	↑ +27.3%	95.8%	↑ +2.6%	56	↓ -23.3%	45	↑ +2.3%
19082	\$89,312	↑ +16.0%	94.2%	↑ +1.9%	43	↓ -28.3%	92	↑ +22.7%
19083	\$323,000	↑ +4.2%	97.2%	↑ +1.7%	36	↓ -40.0%	137	↓ -4.9%
19085	\$745,000	↓ -4.5%	95.8%	↑ +7.4%	59	↓ -55.3%	20	↓ -23.1%
19086	\$332,500	↑ +2.9%	96.4%	↑ +1.8%	51	↓ -31.1%	58	↑ +13.7%
19087	\$798,500	↑ +53.6%	95.2%	→ 0.0%	46	↓ -31.3%	41	↓ -71.9%
19088	\$0	--	0.0%	--	0	--	0	--
19089	\$0	--	0.0%	--	0	--	0	--

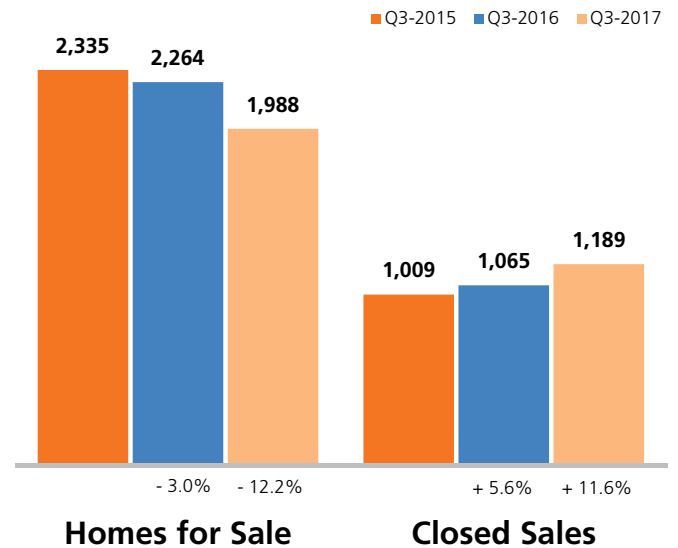
## Delaware County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19091	\$0	--	0.0%	--	0	--	0	--
19094	\$155,495	↓ - 7.4%	99.0%	↑ + 7.0%	56	↓ - 37.1%	15	↑ + 66.7%
19096	\$375,000	↓ - 16.2%	97.3%	↑ + 2.7%	15	↓ - 76.2%	6	↓ - 91.0%
19098	\$0	--	0.0%	--	0	--	0	--
19113	\$0	--	0.0%	--	0	--	0	--
19317	\$425,000	→ 0.0%	94.6%	↑ + 1.3%	81	↑ + 28.6%	25	↓ - 51.0%
19319	\$345,000	--	96.1%	--	11	--	1	--
19331	\$0	--	0.0%	--	0	--	0	--
19339	\$0	--	0.0%	--	0	--	0	--
19340	\$0	--	0.0%	--	0	--	0	--
19342	\$389,500	↓ - 2.6%	94.1%	→ 0.0%	61	↓ - 16.4%	64	↑ + 1.6%
19373	\$587,450	↑ + 9.1%	94.5%	↑ + 3.1%	140	↓ - 16.7%	6	↑ + 50.0%

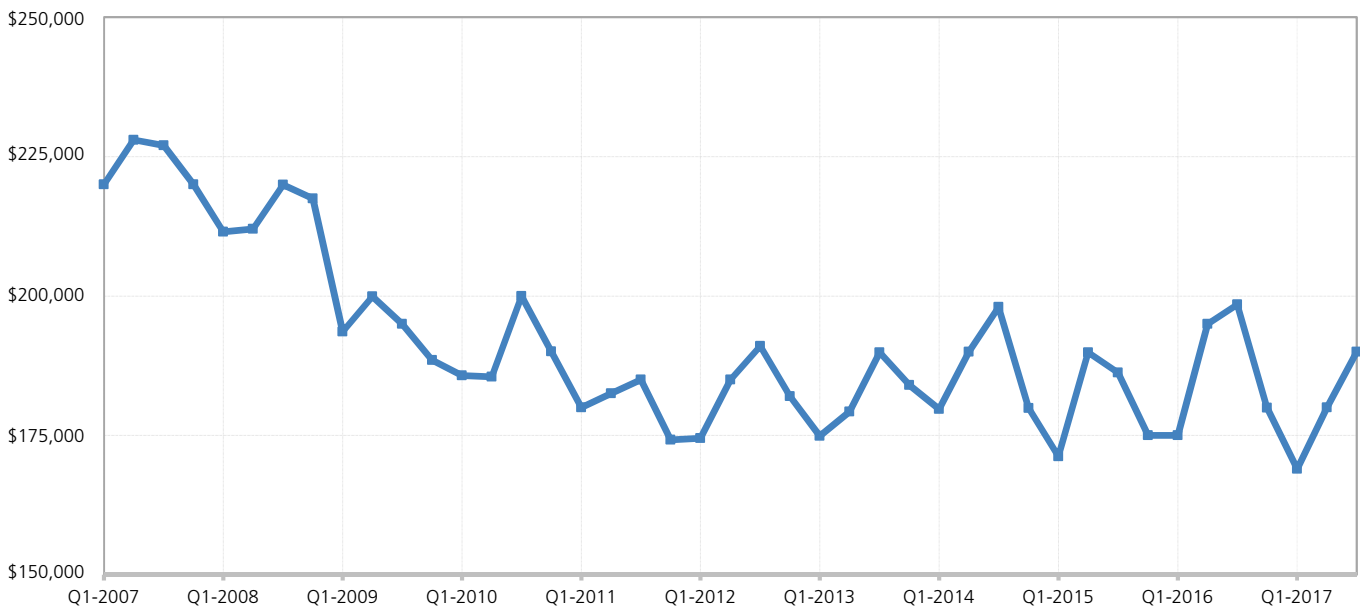
## Gloucester County, NJ

Key Metrics	Q3-2017	1-Yr Chg
Median Sales Price	\$190,000	- 4.3%
Avg. Sales Price	\$202,976	- 2.8%
Pct. of Orig. Price Received	94.2%	+ 0.0%
Homes for Sale	1,988	- 12.2%
Closed Sales	1,189	+ 11.6%
Months Supply	5.4	- 26.5%
Avg. Prop. Mktg. Period	84	- 5.7%

### Market Activity



### Historical Median Sales Price for Gloucester County, NJ



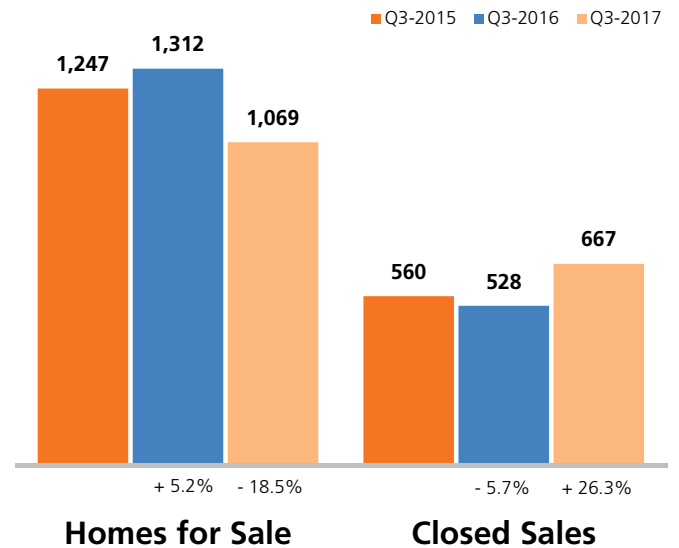
## Gloucester County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
08012	\$211,000	↑ + 20.6%	95.9%	↑ + 3.1%	75	↓ - 22.7%	71	↓ - 40.3%
08014	\$80,000	--	59.3%	--	223	--	1	--
08020	\$255,000	↓ - 16.0%	92.3%	↓ - 5.0%	85	↓ - 39.3%	13	↑ + 116.7%
08025	\$0	--	0.0%	--	0	--	0	--
08027	\$143,500	↑ + 5.2%	92.1%	↓ - 4.5%	98	↑ + 66.1%	22	↓ - 18.5%
08028	\$215,500	↓ - 4.2%	96.1%	↓ - 1.3%	63	↓ - 22.2%	75	↓ - 12.8%
08032	\$100,000	↓ - 42.0%	83.3%	↓ - 17.0%	62	↑ + 121.4%	1	↓ - 50.0%
08039	\$0	--	0.0%	--	0	--	0	--
08051	\$138,500	↓ - 12.9%	93.8%	↑ + 1.4%	84	↓ - 26.3%	56	↑ + 24.4%
08056	\$390,000	↑ + 2.6%	95.5%	↓ - 0.7%	95	↑ + 18.8%	23	⇒ 0.0%
08061	\$217,500	↓ - 3.7%	92.2%	↓ - 3.7%	76	↑ + 58.3%	18	⇒ 0.0%
08062	\$375,000	↑ + 3.5%	96.6%	↑ + 3.3%	84	↓ - 12.5%	49	↓ - 12.5%
08063	\$145,900	↓ - 3.4%	95.3%	↑ + 10.3%	47	↓ - 67.1%	11	↑ + 37.5%
08066	\$41,500	↓ - 50.5%	85.9%	--	119	--	25	--
08071	\$150,000	↓ - 6.3%	93.1%	↓ - 0.6%	68	↓ - 9.3%	45	↑ + 21.6%
08074	\$0	--	0.0%	--	0	--	0	--
08080	\$232,500	↑ + 5.7%	95.7%	↑ + 1.1%	70	↓ - 5.4%	158	↑ + 1.3%
08081	\$224,900	↑ + 38.1%	95.8%	↑ + 1.4%	59	↓ - 36.6%	7	↓ - 96.0%
08085	\$255,000	↑ + 1.6%	96.1%	↑ + 1.6%	108	↑ + 11.3%	98	↑ + 15.3%
08086	\$180,000	↑ + 3.4%	94.3%	↓ - 0.7%	94	↑ + 19.0%	39	↑ + 30.0%
08090	\$175,000	↓ - 18.6%	96.9%	↑ + 2.4%	88	↑ + 10.0%	33	⇒ 0.0%
08093	\$111,750	↓ - 14.0%	89.5%	↑ + 3.5%	75	↓ - 25.7%	32	↓ - 3.0%
08094	\$180,500	↓ - 0.8%	93.6%	↓ - 2.3%	95	↑ + 6.7%	142	↑ + 14.5%
08096	\$163,000	↓ - 3.3%	93.0%	↓ - 0.3%	94	↑ + 3.3%	147	↑ + 31.3%
08097	\$178,450	↑ + 41.7%	90.9%	↑ + 5.8%	96	↓ - 15.8%	18	↑ + 200.0%
08312	\$134,000	↓ - 7.5%	91.9%	↓ - 0.9%	71	↓ - 31.7%	35	↑ + 20.7%
08322	\$198,751	↓ - 5.2%	95.4%	↑ + 1.9%	55	↓ - 34.5%	34	↓ - 5.6%
08328	\$192,945	↑ + 17.6%	97.6%	↑ + 1.9%	23	↓ - 77.7%	2	↓ - 60.0%
08343	\$213,900	↑ + 5.4%	94.0%	↑ + 4.4%	74	↓ - 14.9%	9	↓ - 25.0%
08344	\$222,450	↑ + 15.6%	95.7%	↓ - 0.2%	100	↓ - 29.1%	20	⇒ 0.0%
08360	\$137,500	↑ + 5.8%	89.4%	↓ - 5.3%	93	↑ + 5.7%	4	↓ - 91.1%

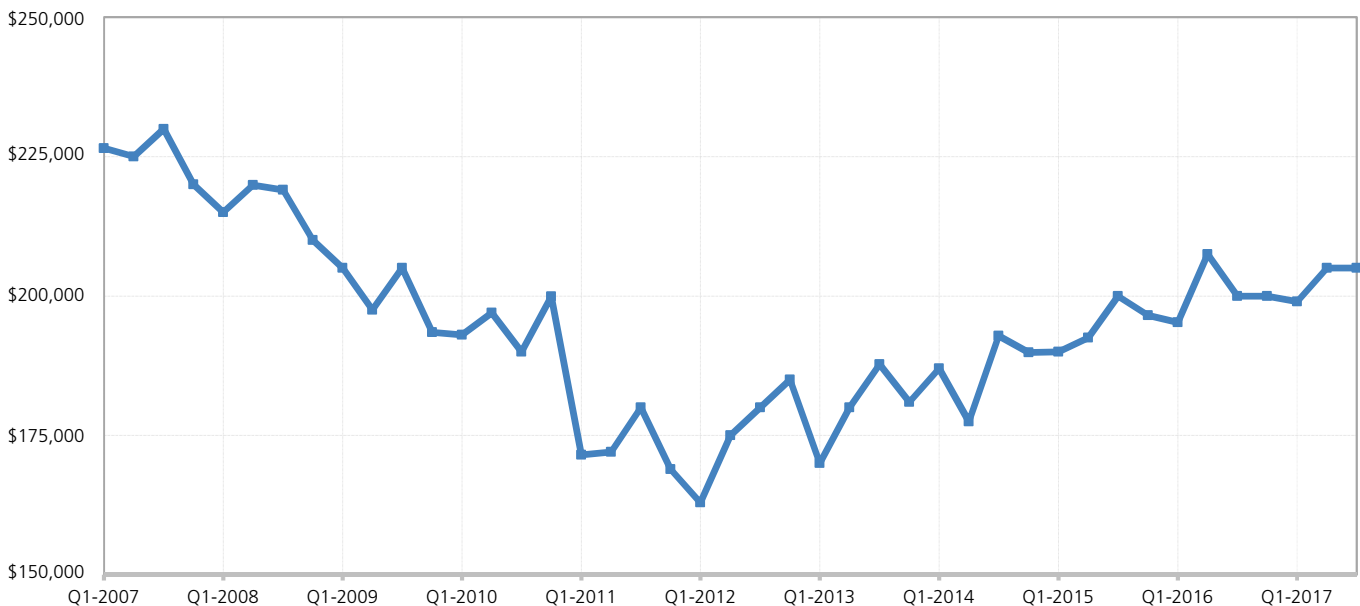
## Kent County, DE

Key Metrics	Q3-2017	1-Yr Chg
Median Sales Price	\$205,000	+ 2.5%
Avg. Sales Price	\$209,779	+ 1.4%
Pct. of Orig. Price Received	95.8%	+ 0.7%
Homes for Sale	1,069	- 18.5%
Closed Sales	667	+ 26.3%
Months Supply	5.5	- 32.6%
Avg. Prop. Mktg. Period	82	- 13.0%

## Market Activity



## Historical Median Sales Price for Kent County, DE



## Kent County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19901	\$173,000	↑ + 4.8%	92.8%	↓ - 0.5%	87	↓ - 13.9%	105	↑ + 14.1%
19902	\$0	--	0.0%	--	0	--	0	--
19903	\$0	--	0.0%	--	0	--	0	--
19904	\$189,450	↑ + 0.2%	95.4%	↑ + 0.3%	84	↓ - 10.6%	130	↑ + 25.0%
19905	\$0	--	0.0%	--	0	--	0	--
19906	\$0	--	0.0%	--	0	--	0	--
19934	\$227,450	↑ + 17.2%	95.8%	↑ + 0.5%	86	↑ + 7.5%	54	↑ + 31.7%
19936	\$0	--	0.0%	--	0	--	0	--
19938	\$245,489	↓ - 1.8%	99.4%	↑ + 1.4%	35	↓ - 28.6%	42	↑ + 40.0%
19943	\$220,196	↓ - 8.3%	97.4%	↑ + 1.1%	69	↓ - 37.8%	59	↑ + 31.1%
19946	\$205,500	↓ - 4.6%	96.0%	↓ - 1.8%	149	↑ + 192.2%	26	↑ + 116.7%
19950	\$215,000	↓ - 59.4%	97.7%	↑ + 10.6%	54	↓ - 28.9%	4	↑ + 300.0%
19952	\$151,375	↑ + 0.2%	91.1%	↓ - 6.0%	93	↓ - 15.5%	40	↑ + 33.3%
19953	\$178,000	↓ - 17.2%	94.9%	--	65	--	10	--
19954	\$130,000	↓ - 45.9%	91.3%	↑ + 2.1%	89	↑ + 161.8%	7	↑ + 75.0%
19955	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19961	\$0	--	0.0%	--	0	--	0	--
19962	\$272,450	↑ + 2.4%	97.8%	↓ - 0.5%	109	↑ + 5.8%	54	↑ + 42.1%
19963	\$194,010	↑ + 14.1%	102.3%	↑ + 13.2%	56	↓ - 50.0%	30	↑ + 20.0%
19964	\$160,000	↑ + 7.4%	98.9%	↑ + 6.2%	90	↓ - 20.4%	3	→ 0.0%
19977	\$230,000	↓ - 4.6%	96.3%	↑ + 0.3%	68	↓ - 23.6%	97	↑ + 3.2%
19979	\$174,625	↓ - 11.1%	93.8%	↑ + 2.5%	64	↓ - 49.2%	2	↓ - 60.0%
19980	\$0	--	0.0%	--	0	--	0	--

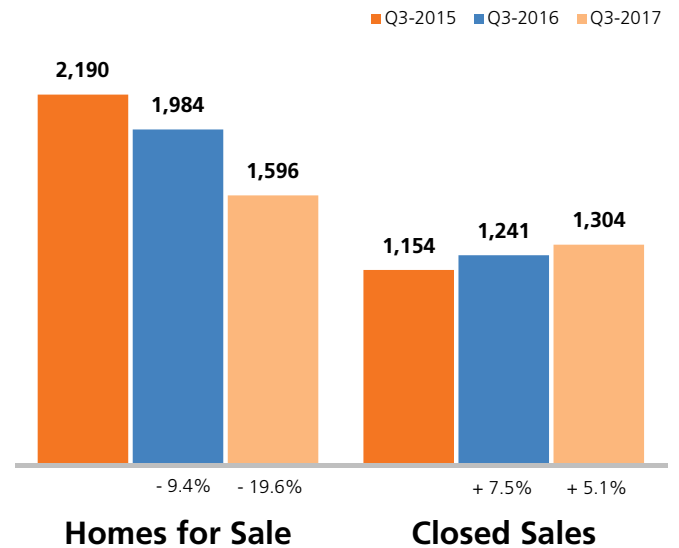


## Mercer County, NJ

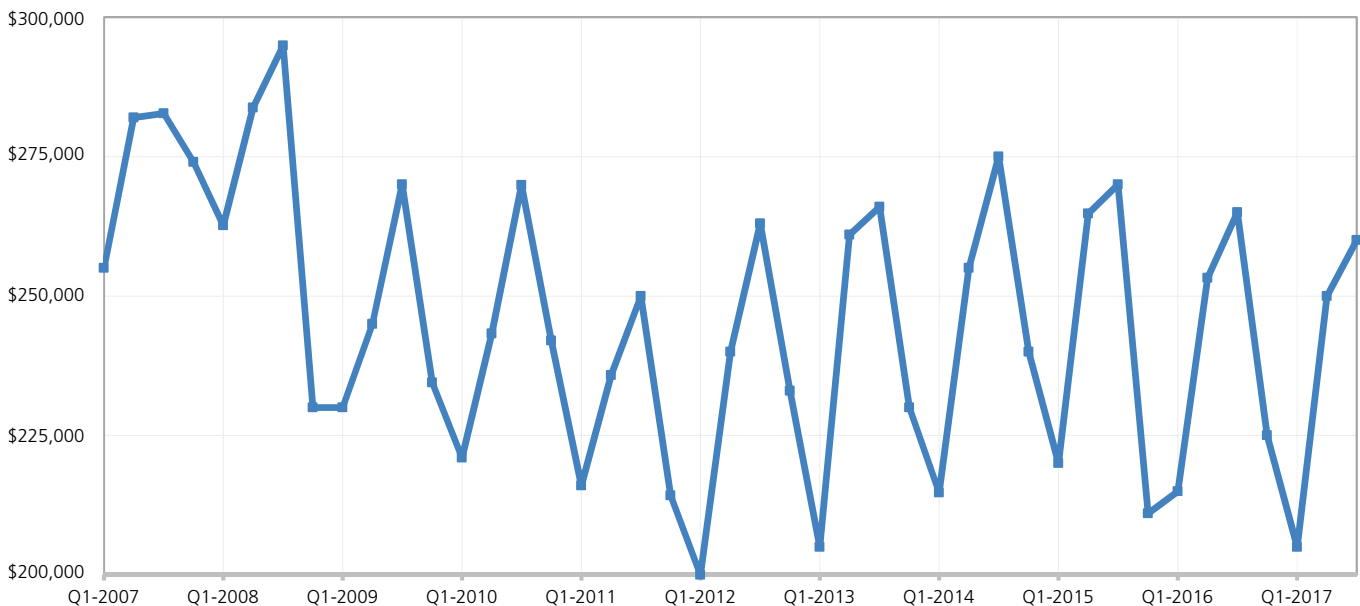
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$260,000	- 1.9%
Avg. Sales Price	\$360,463	- 1.5%
Pct. of Orig. Price Received	95.1%	+ 0.8%
Homes for Sale	1,596	- 19.6%
Closed Sales	1,304	+ 5.1%
Months Supply	4.4	- 25.9%
Avg. Prop. Mktg. Period	68	- 9.0%

### Market Activity



### Historical Median Sales Price for Mercer County, NJ



## Mercer County, NJ ZIP Codes

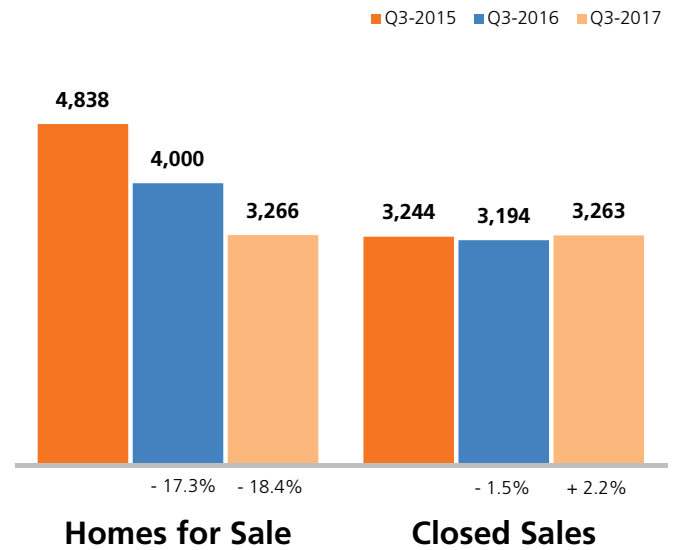
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
08501	\$525,000	↓ - 25.0%	98.1%	↑ + 22.5%	19	↓ - 72.1%	1	→ 0.0%
08512	\$305,000	↓ - 5.9%	95.9%	↓ - 0.2%	67	↑ + 26.4%	21	↑ + 23.5%
08520	\$257,500	↑ + 19.8%	96.5%	↑ + 1.3%	61	↓ - 7.6%	122	↑ + 14.0%
08525	\$385,000	↓ - 23.0%	95.3%	↓ - 1.3%	63	↑ + 65.8%	20	↑ + 17.6%
08530	\$475,000	↑ + 6.3%	94.3%	↑ + 0.2%	406	↑ + 680.8%	2	↑ + 100.0%
08534	\$487,500	↑ + 10.4%	95.3%	↓ - 0.8%	72	↑ + 2.9%	87	↑ + 26.1%
08535	\$0	--	0.0%	--	0	--	0	--
08540	\$810,000	↑ + 4.5%	96.9%	↑ + 1.1%	70	↓ - 4.1%	129	↓ - 10.4%
08541	\$0	--	0.0%	--	0	--	0	--
08542	\$631,000	↑ + 21.3%	94.6%	↑ + 2.4%	86	↓ - 11.3%	6	↓ - 25.0%
08543	\$0	--	0.0%	--	0	--	0	--
08544	\$0	--	0.0%	--	0	--	0	--
08550	\$700,000	↑ + 12.9%	96.6%	↑ + 0.5%	57	↑ + 1.8%	100	↑ + 4.2%
08560	\$315,000	↓ - 14.2%	97.1%	--	63	--	17	--
08561	\$220,000	↓ - 10.8%	100.0%	↑ + 3.3%	33	↓ - 63.3%	1	↓ - 66.7%
08601	\$0	--	0.0%	--	0	--	0	--
08602	\$0	--	0.0%	--	0	--	0	--
08603	\$0	--	0.0%	--	0	--	0	--
08604	\$0	--	0.0%	--	0	--	0	--
08605	\$0	--	0.0%	--	0	--	0	--
08606	\$0	--	0.0%	--	0	--	0	--
08607	\$0	--	0.0%	--	0	--	0	--
08608	\$0	--	0.0%	--	0	--	0	--
08609	\$39,000	↑ + 9.9%	85.6%	↓ - 12.3%	71	↓ - 34.3%	14	↓ - 22.2%
08610	\$149,500	↓ - 0.7%	92.2%	↓ - 0.8%	65	↓ - 11.0%	95	↓ - 11.2%
08611	\$45,950	↑ + 8.1%	87.5%	↑ + 9.1%	88	↓ - 2.2%	54	↑ + 28.6%
08618	\$119,900	↑ + 46.2%	92.1%	↓ - 1.4%	54	↓ - 40.7%	80	↑ + 33.3%
08619	\$209,250	↓ - 9.0%	94.8%	↓ - 1.5%	70	↑ + 4.5%	88	↑ + 11.4%
08620	\$264,500	↓ - 3.8%	97.1%	↑ + 0.7%	31	↓ - 50.0%	30	↓ - 25.0%
08625	\$0	--	0.0%	--	0	--	0	--
08628	\$210,000	↓ - 11.8%	95.5%	↑ + 3.9%	83	↓ - 4.6%	44	↑ + 41.9%
08629	\$68,000	↑ + 7.9%	93.0%	↑ + 3.0%	79	↓ - 17.7%	31	↓ - 22.5%
08638	\$130,000	↓ - 5.5%	97.5%	↑ + 6.6%	82	↑ + 3.8%	57	↓ - 16.2%
08645	\$0	--	0.0%	--	0	--	0	--
08646	\$0	--	0.0%	--	0	--	0	--
08647	\$0	--	0.0%	--	0	--	0	--
08648	\$272,500	↑ + 8.3%	95.3%	↑ + 1.0%	66	↓ - 15.4%	110	→ 0.0%
08650	\$0	--	0.0%	--	0	--	0	--
08666	\$0	--	0.0%	--	0	--	0	--
08690	\$276,500	↑ + 0.5%	96.1%	↑ + 2.0%	57	↓ - 18.6%	86	↑ + 13.2%
08691	\$352,500	↓ - 5.1%	96.2%	↓ - 0.1%	79	↑ + 1.3%	106	↑ + 12.8%
08695	\$0	--	0.0%	--	0	--	0	--

## Montgomery County, PA

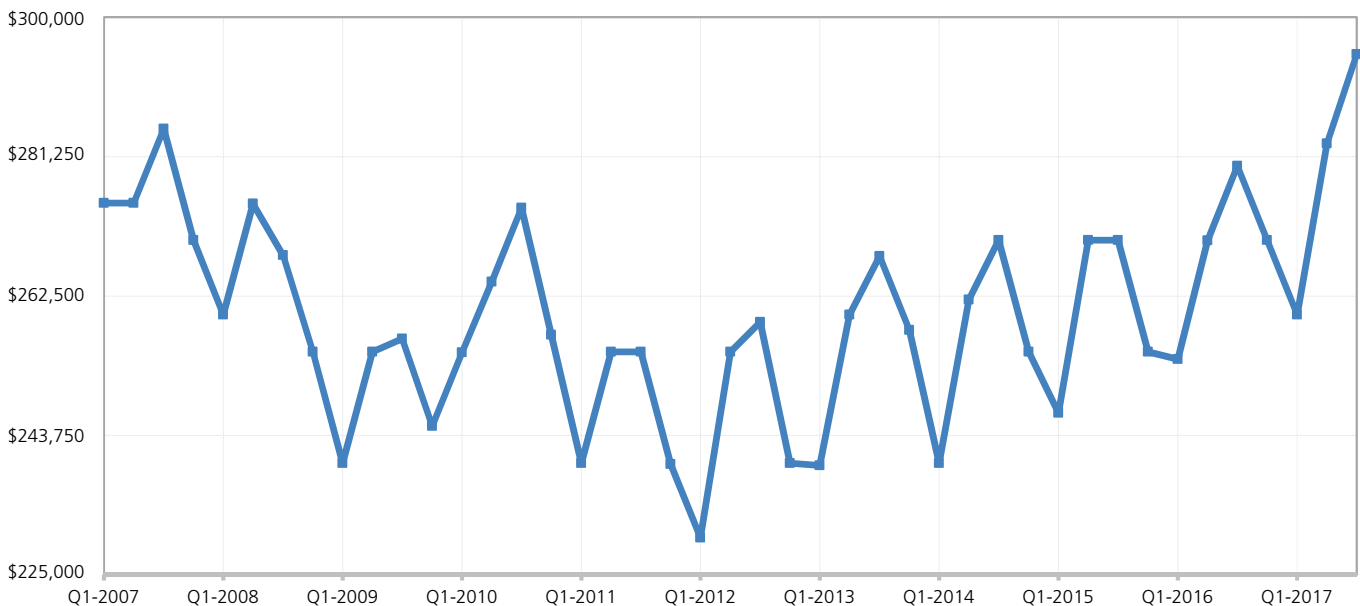
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$295,000	+ 5.4%
Avg. Sales Price	\$343,728	+ 3.1%
Pct. of Orig. Price Received	96.4%	+ 0.9%
Homes for Sale	3,266	- 18.4%
Closed Sales	3,263	+ 2.2%
Months Supply	3.5	- 19.6%
Avg. Prop. Mktg. Period	51	- 24.5%

### Market Activity



### Historical Median Sales Price for Montgomery County, PA



# Montgomery County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
18041	\$208,000	↑ + 31.7%	95.1%	↑ + 2.0%	23	↓ - 73.6%	17	↑ + 13.3%
18054	\$384,435	↑ + 16.0%	99.4%	↑ + 6.7%	57	↓ - 55.8%	20	↑ + 42.9%
18070	\$154,600	↓ - 39.1%	99.0%	↑ + 12.2%	23	↓ - 90.0%	2	→ 0.0%
18073	\$231,000	↓ - 6.6%	96.0%	↓ - 4.1%	69	↑ + 21.1%	48	↓ - 14.3%
18074	\$243,000	↓ - 9.7%	94.8%	↓ - 0.6%	67	↑ + 11.7%	24	↓ - 4.0%
18076	\$202,500	↓ - 17.7%	94.7%	↑ + 1.1%	34	↓ - 52.8%	8	↑ + 33.3%
18084	\$0	--	0.0%	--	0	--	0	--
18915	\$380,679	↓ - 12.7%	103.8%	↑ + 7.8%	78	↓ - 13.3%	15	↑ + 66.7%
18918	\$0	--	0.0%	--	0	--	0	--
18924	\$0	--	0.0%	--	0	--	0	--
18932	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18936	\$272,950	--	91.1%	--	81	--	2	--
18957	\$0	--	0.0%	--	0	--	0	--
18958	\$0	--	0.0%	--	0	--	0	--
18964	\$269,930	↑ + 2.8%	98.0%	↑ + 1.6%	37	↓ - 35.1%	56	↑ + 3.7%
18969	\$323,000	↑ + 31.8%	96.7%	↓ - 0.2%	62	↓ - 6.1%	49	↓ - 7.5%
18971	\$0	--	0.0%	--	0	--	0	--
18979	\$0	--	0.0%	--	0	--	0	--
19001	\$250,000	↑ + 7.1%	99.0%	↑ + 2.2%	24	↓ - 36.8%	67	↓ - 9.5%
19002	\$381,000	↓ - 1.7%	96.4%	↓ - 0.6%	46	↓ - 41.0%	128	↑ + 16.4%
19003	\$315,000	→ 0.0%	96.1%	→ 0.0%	52	↑ + 13.0%	29	↓ - 40.8%
19004	\$437,500	↑ + 12.8%	92.9%	↓ - 0.6%	74	↑ + 54.2%	42	↓ - 17.6%
19006	\$405,000	↑ + 8.0%	96.5%	↑ + 3.4%	64	↑ + 4.9%	61	↓ - 1.6%
19009	\$0	--	0.0%	--	0	--	0	--
19010	\$782,500	↑ + 33.4%	94.0%	↓ - 0.3%	64	↓ - 22.9%	44	↓ - 53.2%
19012	\$232,000	↑ + 19.9%	96.1%	↑ + 4.3%	41	↓ - 51.2%	33	↑ + 22.2%
19025	\$384,900	↑ + 1.3%	102.9%	↑ + 8.9%	49	↓ - 26.9%	27	↑ + 28.6%
19027	\$250,110	↑ + 7.8%	94.9%	↑ + 3.0%	55	↓ - 28.6%	79	→ 0.0%
19031	\$410,000	↓ - 8.9%	99.2%	↑ + 3.9%	63	↑ + 1.6%	19	↓ - 17.4%
19034	\$440,000	↓ - 1.8%	96.4%	↑ + 1.0%	40	↓ - 13.0%	31	↓ - 3.1%
19035	\$830,000	↓ - 12.6%	84.6%	↓ - 5.6%	94	↓ - 26.0%	17	↓ - 37.0%
19038	\$279,900	↑ + 9.8%	96.9%	↑ + 1.5%	49	↓ - 16.9%	127	↓ - 1.6%
19040	\$292,983	↑ + 14.2%	96.6%	↑ + 0.3%	63	↑ + 23.5%	66	↓ - 5.7%
19041	\$620,000	↓ - 20.5%	87.9%	↓ - 6.2%	101	↓ - 32.2%	20	↓ - 28.6%
19044	\$250,500	↑ + 2.7%	96.8%	↑ + 1.9%	36	↓ - 40.0%	49	↓ - 7.5%
19046	\$375,000	↑ + 8.5%	94.3%	→ 0.0%	60	↑ + 3.4%	63	↓ - 25.0%
19066	\$640,000	↑ + 11.2%	96.5%	↑ + 3.7%	38	↓ - 41.5%	21	↓ - 19.2%
19072	\$650,000	↑ + 31.4%	94.9%	↓ - 0.1%	60	↓ - 3.2%	43	↑ + 7.5%
19075	\$305,000	↑ + 6.1%	97.0%	↑ + 2.9%	33	↑ + 13.8%	27	↑ + 3.8%
19085	\$887,500	↑ + 13.8%	90.0%	↑ + 0.9%	152	↑ + 15.2%	11	↓ - 57.7%
19087	\$532,000	↑ + 2.3%	91.5%	↓ - 3.9%	30	↓ - 55.2%	10	↓ - 93.2%
19090	\$250,000	↑ + 4.2%	97.6%	↑ + 0.6%	31	↓ - 44.6%	55	↓ - 26.7%
19095	\$300,530	↑ + 9.3%	97.8%	↓ - 3.0%	53	→ 0.0%	34	↓ - 2.9%

## Montgomery County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19096	\$577,000	↑ + 28.9%	95.1%	↑ + 0.4%	60	↓ - 4.8%	77	↑ + 14.9%
19401	\$160,000	↑ + 31.7%	93.9%	↑ + 1.0%	63	↓ - 17.1%	113	↓ - 5.8%
19403	\$254,500	↑ + 10.7%	95.6%	↑ + 1.3%	62	↓ - 22.5%	180	↓ - 10.0%
19404	\$0	--	0.0%	--	0	--	0	--
19405	\$222,500	↑ + 27.1%	96.7%	↑ + 5.8%	37	↓ - 9.8%	22	↑ + 15.8%
19406	\$312,000	↑ + 16.9%	98.3%	↑ + 3.8%	28	↓ - 58.8%	79	↑ + 9.7%
19407	\$0	--	0.0%	--	0	--	0	--
19408	\$0	--	0.0%	--	0	--	0	--
19409	\$0	--	0.0%	--	0	--	0	--
19415	\$0	--	0.0%	--	0	--	0	--
19420	\$0	--	0.0%	--	0	--	0	--
19422	\$370,000	↓ - 17.8%	96.6%	↓ - 0.6%	53	↓ - 25.4%	81	↓ - 19.8%
19423	\$0	--	0.0%	--	0	--	0	--
19424	\$0	--	0.0%	--	0	--	0	--
19426	\$380,000	↑ + 14.4%	99.2%	↑ + 2.8%	40	↓ - 38.5%	174	↑ + 24.3%
19428	\$335,000	↑ + 8.6%	95.4%	↓ - 0.5%	45	↓ - 29.7%	75	↓ - 16.7%
19429	\$0	--	0.0%	--	0	--	0	--
19430	\$0	--	0.0%	--	0	--	0	--
19435	\$252,450	--	98.4%	--	45	--	2	--
19436	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19437	\$520,000	↓ - 60.6%	85.5%	↓ - 6.8%	197	↑ + 245.6%	2	↓ - 33.3%
19438	\$308,950	↓ - 9.1%	97.2%	↓ - 0.8%	48	↓ - 36.0%	94	↓ - 1.1%
19440	\$333,350	↑ + 4.8%	100.0%	↑ + 1.7%	21	↓ - 38.2%	53	↓ - 5.4%
19441	\$0	--	0.0%	--	0	--	0	--
19443	\$0	--	0.0%	--	0	--	0	--
19444	\$382,000	↑ + 1.1%	96.5%	↓ - 1.6%	42	↑ + 23.5%	45	↑ + 36.4%
19446	\$317,500	↑ + 11.4%	97.4%	↑ + 0.7%	40	↓ - 31.0%	216	↑ + 13.1%
19450	\$365,000	--	93.6%	--	84	--	1	--
19451	\$0	--	0.0%	--	0	--	0	--
19453	\$120,000	↓ - 4.0%	95.7%	↑ + 0.8%	78	↓ - 1.3%	9	↑ + 28.6%
19454	\$292,500	↑ + 1.7%	97.6%	↑ + 1.2%	32	↓ - 30.4%	104	↑ + 10.6%
19455	\$0	--	0.0%	--	0	--	0	--
19456	\$0	--	0.0%	--	0	--	0	--
19460	\$485,000	↑ + 84.4%	95.0%	↓ - 0.4%	59	↑ + 5.4%	19	↓ - 90.3%
19462	\$355,000	↑ + 0.6%	94.8%	↓ - 2.6%	48	↑ + 4.3%	55	↓ - 3.5%
19464	\$159,900	↑ + 11.8%	95.2%	↑ + 3.0%	70	↓ - 32.7%	244	↑ + 19.6%
19468	\$228,000	↓ - 0.9%	97.2%	↑ + 1.4%	37	↓ - 31.5%	127	↑ + 21.0%
19472	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19473	\$264,900	↑ + 15.2%	94.5%	↓ - 0.7%	52	↓ - 34.2%	69	↑ + 4.5%
19474	\$422,000	↑ + 94.0%	98.0%	↑ + 1.8%	24	↑ + 4.3%	2	↓ - 50.0%
19477	\$510,000	↓ - 13.6%	75.6%	↓ - 17.4%	129	↑ + 193.2%	1	→ 0.0%
19478	\$0	--	0.0%	--	0	--	0	--
19484	\$0	--	0.0%	--	0	--	0	--

## Montgomery County, PA ZIP Codes Cont.

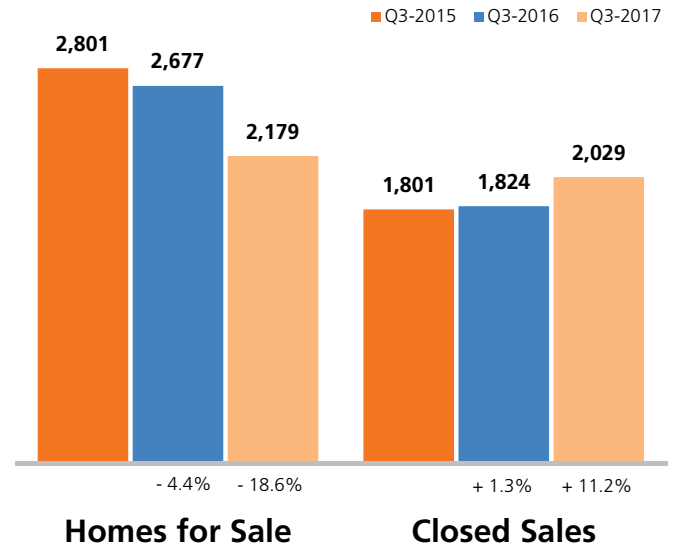
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19485	\$0	--	0.0%	--	0	--	0	--
19486	\$0	--	0.0%	--	0	--	0	--
19490	\$0	--	0.0%	--	0	--	0	--
19492	\$255,000	↓ - 8.1%	90.4%	↓ - 2.3%	59	↑ + 40.5%	4	↑ + 300.0%
19504	\$310,000	↑ + 19.2%	102.8%	↑ + 6.1%	33	↓ - 42.1%	4	↓ - 81.8%
19505	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19512	\$174,900	↓ - 11.0%	92.9%	↓ - 2.3%	103	↓ - 1.9%	5	↓ - 92.4%
19525	\$296,000	↓ - 6.3%	98.3%	↓ - 2.9%	65	↓ - 24.4%	59	↓ - 33.7%

## New Castle County, DE

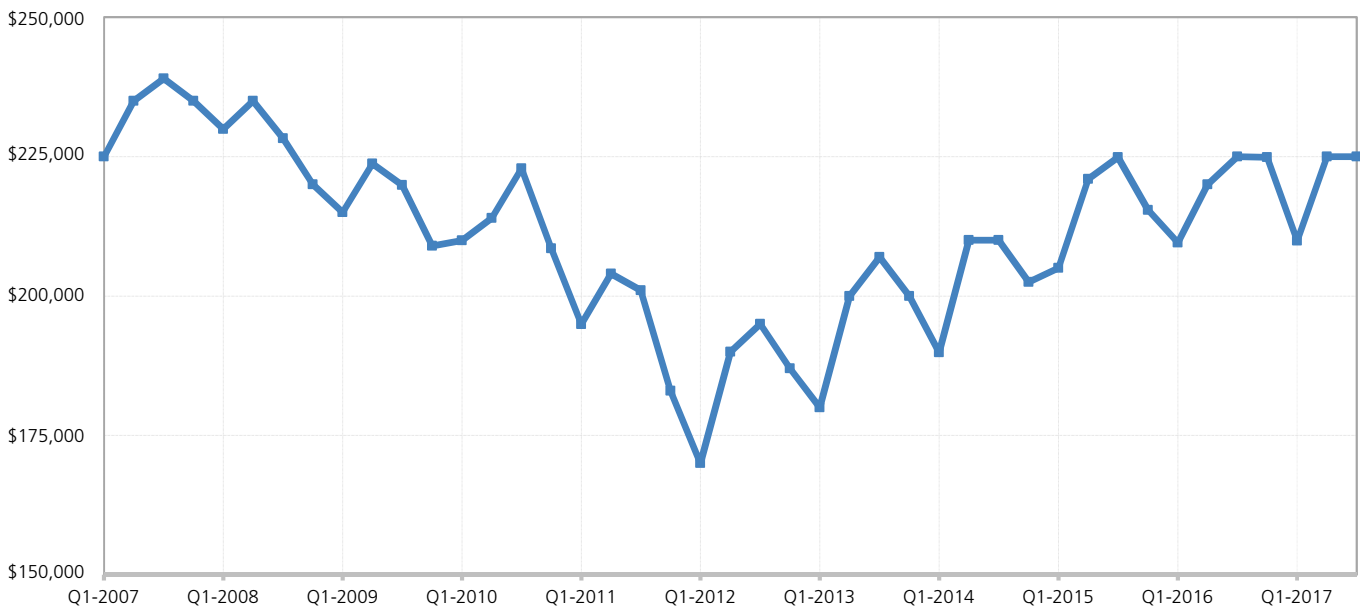
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$225,000	0.0%
Avg. Sales Price	\$253,819	+ 1.1%
Pct. of Orig. Price Received	95.8%	+ 0.8%
Homes for Sale	2,179	- 18.6%
Closed Sales	2,029	+ 11.2%
Months Supply	3.6	- 27.5%
Avg. Prop. Mktg. Period	56	- 19.7%

### Market Activity



### Historical Median Sales Price for New Castle County, DE



## New Castle County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19701	\$238,750	↓ -8.1%	97.4%	↑ +0.2%	50	↓ -20.6%	150	↑ +19.0%
19702	\$194,900	↓ -4.3%	96.7%	↑ +1.3%	46	↓ -27.0%	163	↑ +2.5%
19703	\$218,093	↑ +9.1%	96.1%	↑ +1.7%	71	↑ +12.7%	62	↑ +77.1%
19706	\$175,000	↑ +16.7%	98.4%	↑ +3.9%	30	↓ -67.0%	5	↓ -37.5%
19707	\$381,500	↑ +1.2%	94.8%	↑ +1.0%	66	↓ -15.4%	50	→ 0.0%
19708	\$0	--	0.0%	--	0	--	0	--
19709	\$345,000	↓ -1.8%	97.3%	↓ -0.5%	54	↓ -12.9%	162	↓ -13.4%
19710	\$3,700,000	--	86.0%	--	280	--	1	--
19711	\$250,000	→ 0.0%	96.6%	↑ +1.2%	48	↓ -14.3%	151	↑ +6.3%
19712	\$0	--	0.0%	--	0	--	0	--
19713	\$199,900	↑ +2.8%	96.9%	↓ -0.1%	49	↓ -10.9%	101	↓ -12.9%
19714	\$0	--	0.0%	--	0	--	0	--
19715	\$0	--	0.0%	--	0	--	0	--
19716	\$0	--	0.0%	--	0	--	0	--
19717	\$0	--	0.0%	--	0	--	0	--
19718	\$0	--	0.0%	--	0	--	0	--
19720	\$169,950	↑ +0.6%	95.7%	↓ -0.5%	51	↓ -5.6%	212	↑ +12.2%
19721	\$0	--	0.0%	--	0	--	0	--
19725	\$0	--	0.0%	--	0	--	0	--
19726	\$0	--	0.0%	--	0	--	0	--
19730	\$280,000	--	100.0%	--	13	--	1	--
19731	\$77,400	--	100.0%	--	12	--	2	--
19732	\$457,500	--	89.5%	--	189	--	4	--
19733	\$275,000	--	91.7%	--	26	--	1	--
19734	\$299,500	↓ -0.3%	97.7%	↑ +0.6%	41	↓ -31.7%	48	↑ +17.1%
19735	\$0	--	0.0%	--	0	--	0	--
19736	\$0	--	0.0%	--	0	--	0	--
19801	\$88,000	↑ +6.7%	90.9%	↑ +4.4%	97	↓ -8.5%	52	↑ +30.0%
19802	\$103,000	↓ -6.3%	91.3%	↑ +1.0%	82	↓ -32.2%	83	↑ +10.7%
19803	\$332,000	↓ -6.1%	95.8%	↓ -0.7%	50	↓ -10.7%	115	↑ +17.3%
19804	\$182,750	↑ +4.7%	97.5%	↑ +3.0%	59	↑ +18.0%	78	↑ +16.4%
19805	\$145,833	↑ +8.0%	94.6%	↑ +3.7%	68	↓ -28.4%	143	↑ +24.3%
19806	\$245,000	↓ -2.8%	93.6%	↑ +1.6%	74	↓ -36.8%	57	↓ -17.4%
19807	\$625,000	↓ -13.2%	92.5%	↑ +3.6%	89	↓ -28.2%	37	↑ +37.0%
19808	\$235,400	↑ +4.6%	97.0%	↑ +1.5%	45	↓ -29.7%	162	↑ +30.6%
19809	\$206,500	↑ +3.3%	94.8%	↑ +1.9%	51	↓ -41.4%	70	↑ +18.6%
19810	\$304,000	↑ +3.4%	95.9%	↑ +1.1%	46	↓ -31.3%	109	↑ +18.5%
19850	\$0	--	0.0%	--	0	--	0	--
19880	\$0	--	0.0%	--	0	--	0	--
19884	\$0	--	0.0%	--	0	--	0	--
19885	\$0	--	0.0%	--	0	--	0	--
19886	\$0	--	0.0%	--	0	--	0	--
19890	\$0	--	0.0%	--	0	--	0	--



## New Castle County, DE ZIP Codes Cont.

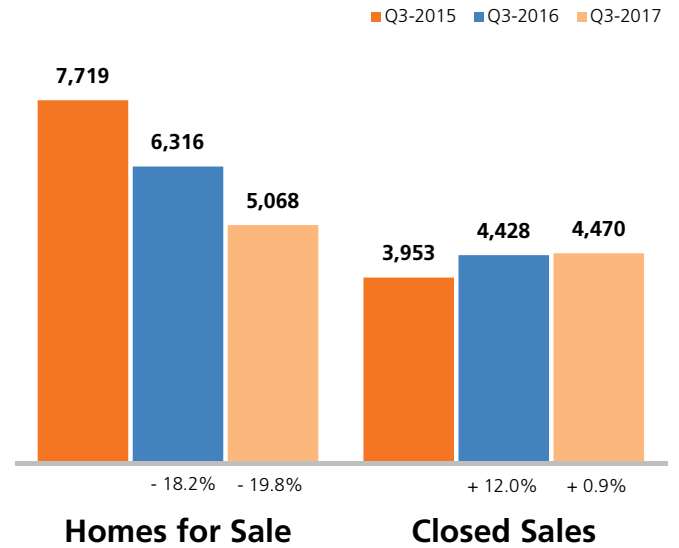
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19891	\$0	--	0.0%	--	0	--	0	--
19892	\$0	--	0.0%	--	0	--	0	--
19893	\$0	--	0.0%	--	0	--	0	--
19894	\$0	--	0.0%	--	0	--	0	--
19895	\$0	--	0.0%	--	0	--	0	--
19896	\$0	--	0.0%	--	0	--	0	--
19897	\$0	--	0.0%	--	0	--	0	--
19898	\$0	--	0.0%	--	0	--	0	--
19899	\$0	--	0.0%	--	0	--	0	--
19938	\$277,500	↑ + 11.0%	95.2%	↓ - 2.9%	62	↑ + 26.5%	4	↓ - 86.7%
19977	\$279,950	↑ + 16.2%	90.1%	↓ - 6.1%	78	↓ - 12.4%	6	↓ - 93.6%

## Philadelphia County, PA

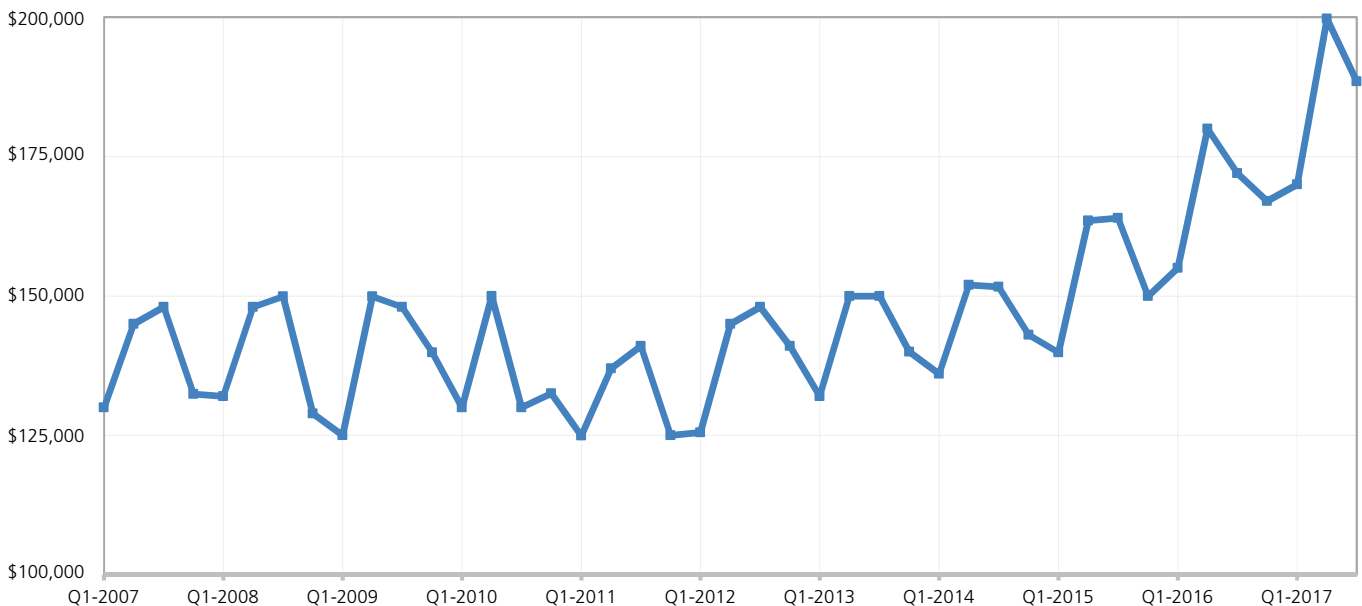
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$188,500	+ 9.6%
Avg. Sales Price	\$251,456	+ 7.8%
Pct. of Orig. Price Received	95.9%	+ 0.9%
Homes for Sale	5,068	- 19.8%
Closed Sales	4,470	+ 0.9%
Months Supply	3.6	- 24.0%
Avg. Prop. Mktg. Period	50	- 16.6%

### Market Activity



### Historical Median Sales Price for Philadelphia County, PA



## Philadelphia County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19019	\$0	--	0.0%	--	0	--	0	--
19092	\$0	--	0.0%	--	0	--	0	--
19093	\$0	--	0.0%	--	0	--	0	--
19099	\$0	--	0.0%	--	0	--	0	--
19101	\$0	--	0.0%	--	0	--	0	--
19102	\$430,000	↑ +13.2%	92.6%	↓ -1.7%	132	↑ +51.7%	27	↑ +12.5%
19103	\$563,500	↑ +18.6%	96.2%	↑ +2.3%	83	↓ -21.0%	104	↑ +30.0%
19104	\$256,000	↑ +4.5%	95.6%	↑ +4.5%	44	↓ -31.3%	67	↑ +42.6%
19105	\$0	--	0.0%	--	0	--	0	--
19106	\$429,000	↑ +14.4%	93.9%	↓ -0.7%	83	↑ +13.7%	64	↓ -30.4%
19107	\$337,500	↑ +9.6%	94.5%	↑ +0.6%	68	↑ +7.9%	52	↑ +44.4%
19108	\$0	--	0.0%	--	0	--	0	--
19109	\$0	--	0.0%	--	0	--	0	--
19110	\$0	--	0.0%	--	0	--	0	--
19111	\$167,000	↑ +7.4%	97.0%	↑ +1.9%	34	↓ -43.3%	164	↓ -13.7%
19112	\$0	--	0.0%	--	0	--	0	--
19114	\$195,000	↑ +8.4%	97.2%	↑ +0.7%	40	↓ -28.6%	100	↑ +3.1%
19115	\$241,000	↑ +12.6%	95.7%	↑ +0.7%	39	↓ -37.1%	78	↓ -23.5%
19116	\$237,000	↑ +10.3%	96.1%	↑ +2.7%	49	↓ -32.9%	71	↓ -26.8%
19118	\$439,250	↓ -7.5%	97.7%	↑ +3.2%	42	↓ -16.0%	30	↓ -9.1%
19119	\$225,000	↓ -14.8%	96.9%	↑ +1.3%	52	↑ +4.0%	89	↓ -15.2%
19120	\$100,000	↑ +14.9%	98.6%	↑ +3.9%	45	↓ -33.8%	112	↓ -4.3%
19121	\$177,625	↑ +36.7%	91.0%	↓ -5.7%	61	↓ -15.3%	88	↑ +31.3%
19122	\$305,000	↑ +9.7%	97.6%	↓ -1.1%	48	↓ -23.8%	73	↓ -3.9%
19123	\$385,000	↓ -19.0%	94.7%	↓ -2.7%	90	↑ +18.4%	69	↓ -10.4%
19124	\$89,450	↑ +12.0%	94.2%	↓ -0.5%	62	↓ -11.4%	135	↑ +2.3%
19125	\$318,000	↑ +2.6%	97.6%	↓ -0.3%	45	↓ -15.1%	165	↓ -9.8%
19126	\$137,500	↓ -7.7%	96.2%	↑ +0.8%	69	↑ +64.3%	45	↑ +36.4%
19127	\$239,900	↓ -5.9%	94.9%	↑ +0.2%	88	↑ +22.2%	47	↓ -2.1%
19128	\$235,000	↑ +4.0%	96.6%	↑ +1.2%	52	↓ -23.5%	187	↑ +6.9%
19129	\$232,500	↓ -2.1%	97.6%	↑ +3.6%	55	↑ +5.8%	55	↑ +25.0%
19130	\$341,500	↑ +5.1%	96.8%	↑ +1.1%	51	↓ -5.6%	128	↓ -17.9%
19131	\$103,250	↑ +13.3%	94.4%	↑ +2.2%	53	↓ -33.8%	84	↑ +13.5%
19132	\$32,000	↑ +60.0%	84.3%	↑ +3.1%	79	↓ -32.5%	51	↑ +59.4%
19133	\$40,000	↑ +1.9%	87.0%	↑ +19.2%	116	↑ +36.5%	17	↑ +70.0%
19134	\$83,450	↑ +4.3%	93.1%	↓ -2.4%	47	↓ -6.0%	152	↑ +4.8%
19135	\$115,000	↑ +6.0%	96.3%	↑ +0.9%	41	↓ -37.9%	136	↑ +22.5%
19136	\$147,000	↑ +13.6%	96.7%	↑ +1.8%	44	↓ -15.4%	137	↑ +7.0%
19137	\$144,900	↑ +21.5%	92.9%	↓ -2.7%	41	↓ -31.7%	37	↑ +105.6%
19138	\$105,000	↑ +25.4%	94.9%	→ 0.0%	83	→ 0.0%	67	↓ -2.9%
19139	\$68,000	↑ +16.6%	94.1%	↑ +8.7%	46	↓ -42.5%	64	↑ +39.1%
19140	\$39,900	↑ +10.8%	88.5%	↓ -3.8%	96	↑ +37.1%	64	↑ +18.5%
19141	\$95,700	↓ -15.4%	97.0%	↑ +3.6%	81	↓ -3.6%	52	↓ -1.9%

## Philadelphia County, PA ZIP Codes Cont.

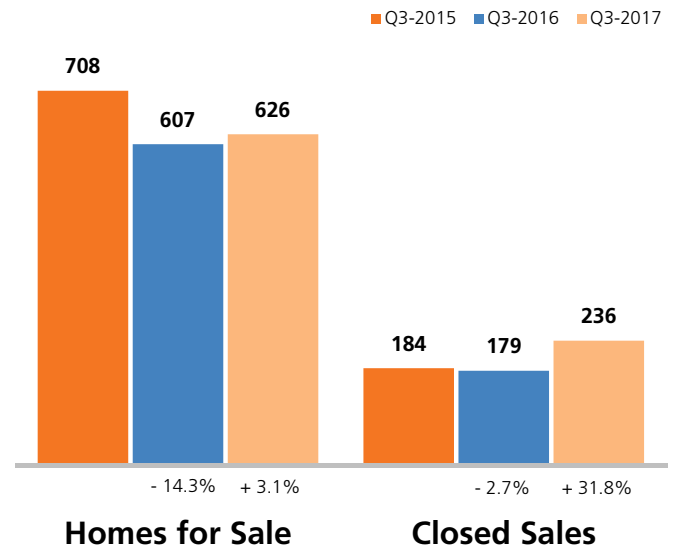
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
19142	\$46,000	↑ + 1.1%	97.4%	↑ + 7.6%	62	↓ - 47.9%	42	↑ + 10.5%
19143	\$87,000	↑ + 28.9%	98.2%	↑ + 6.4%	43	↓ - 24.6%	126	↑ + 8.6%
19144	\$129,000	↑ + 16.2%	94.8%	↑ + 1.5%	51	↓ - 21.5%	77	↓ - 16.3%
19145	\$209,000	↑ + 15.0%	95.2%	↑ + 0.7%	40	↓ - 14.9%	177	↑ + 15.7%
19146	\$378,750	↑ + 2.7%	96.5%	↑ + 0.4%	37	↓ - 22.9%	249	↓ - 3.5%
19147	\$465,000	↑ + 23.2%	96.1%	↑ + 1.7%	58	↓ - 9.4%	210	↑ + 18.6%
19148	\$208,440	↑ + 10.3%	95.9%	↑ + 0.8%	35	↓ - 32.7%	189	↓ - 1.6%
19149	\$150,000	↑ + 13.6%	97.1%	↑ + 0.6%	26	↓ - 25.7%	202	↓ - 16.5%
19150	\$156,000	↑ + 19.1%	97.6%	↑ + 1.7%	48	↑ + 17.1%	52	↑ + 10.6%
19151	\$139,000	↑ + 0.4%	97.9%	↑ + 2.4%	43	↓ - 31.7%	79	↑ + 11.3%
19152	\$208,000	↑ + 13.7%	97.7%	↑ + 1.9%	27	↓ - 34.1%	108	↓ - 10.0%
19153	\$144,650	↑ + 20.5%	96.0%	↑ + 0.1%	37	↓ - 50.7%	34	↓ - 12.8%
19154	\$209,900	↑ + 13.3%	97.5%	↑ + 1.9%	41	↓ - 18.0%	114	↓ - 14.3%

## Salem County, NJ

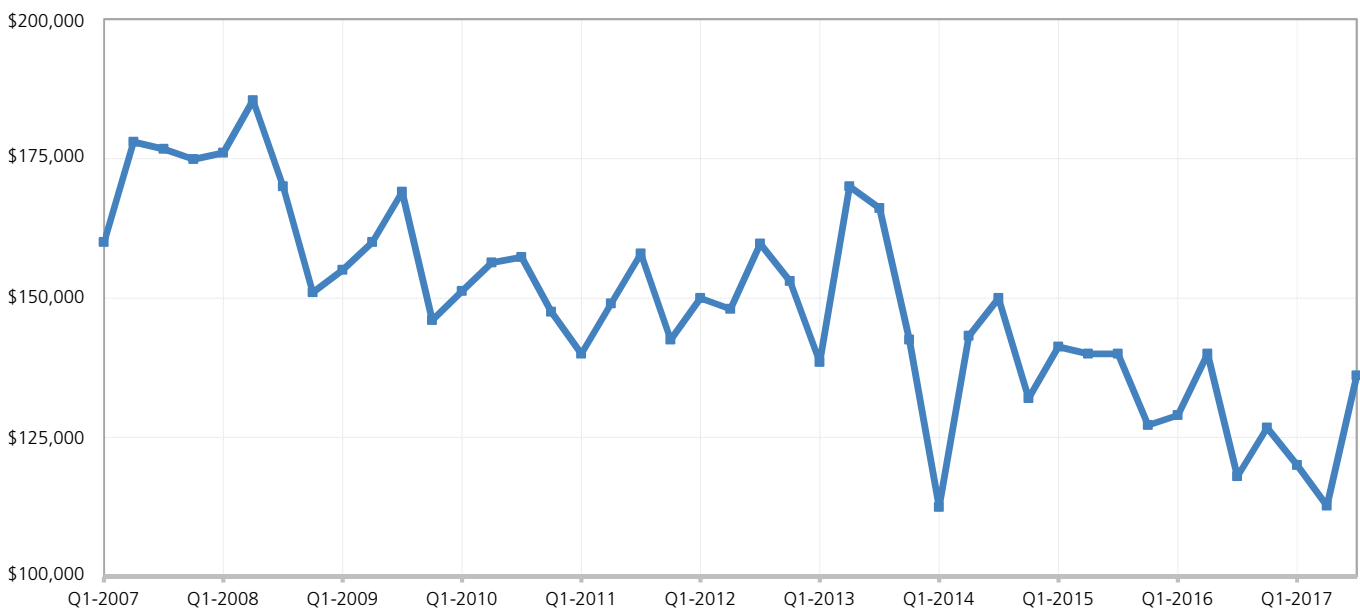
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$136,100	+ 15.3%
Avg. Sales Price	\$149,004	+ 14.1%
Pct. of Orig. Price Received	91.1%	+ 3.0%
Homes for Sale	626	+ 3.1%
Closed Sales	236	+ 31.8%
Months Supply	9.8	- 14.8%
Avg. Prop. Mktg. Period	99	- 19.8%

### Market Activity



### Historical Median Sales Price for Salem County, NJ



## Salem County, NJ ZIP Codes

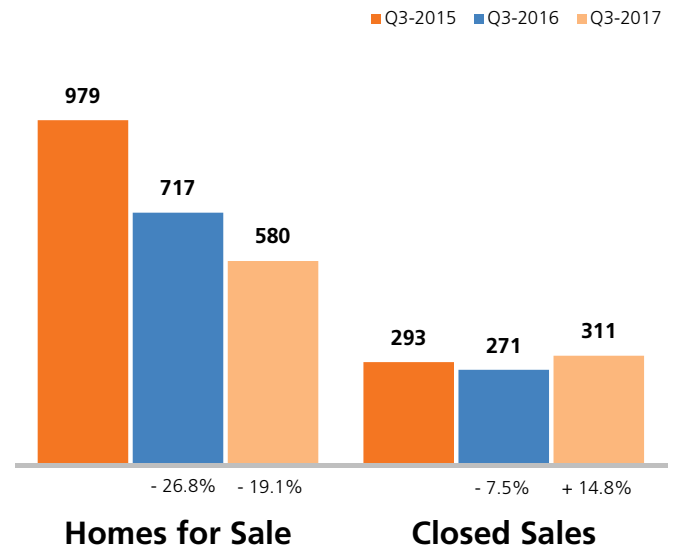
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
08001	\$315,000	↑ + 51.8%	92.5%	↑ + 3.4%	207	↑ + 59.2%	3	↑ + 50.0%
08023	\$32,694	↓ - 27.3%	67.3%	↓ - 32.8%	65	↑ + 38.3%	1	→ 0.0%
08038	\$0	--	0.0%	--	0	--	0	--
08067	\$146,000	↑ + 173.1%	86.7%	↓ - 4.3%	58	↓ - 33.3%	5	↑ + 150.0%
08069	\$75,500	↑ + 169.6%	91.9%	↑ + 9.8%	93	↓ - 30.1%	42	↑ + 31.3%
08070	\$125,000	↑ + 5.0%	91.1%	↑ + 3.5%	99	↓ - 17.5%	63	↑ + 28.6%
08072	\$129,900	--	96.2%	--	115	--	2	--
08079	\$27,300	↓ - 54.5%	85.7%	↓ - 4.6%	115	↓ - 30.7%	32	↑ + 28.0%
08098	\$202,000	↑ + 14.8%	89.9%	↑ + 1.4%	107	↓ - 24.1%	39	↑ + 34.5%
08302	\$268,000	↑ + 106.2%	101.0%	↑ + 10.1%	34	↓ - 64.9%	7	↓ - 91.0%
08318	\$213,450	↑ + 18.9%	93.9%	↑ + 4.1%	93	↑ + 6.9%	40	↑ + 33.3%
08343	\$255,000	↑ + 25.7%	88.0%	↓ - 2.2%	129	↑ + 48.3%	1	↓ - 91.7%
08344	\$176,900	↓ - 8.1%	101.1%	↑ + 5.4%	35	↓ - 75.2%	1	↓ - 95.0%
08347	\$0	--	0.0%	--	0	--	0	--

## Schuylkill County, PA

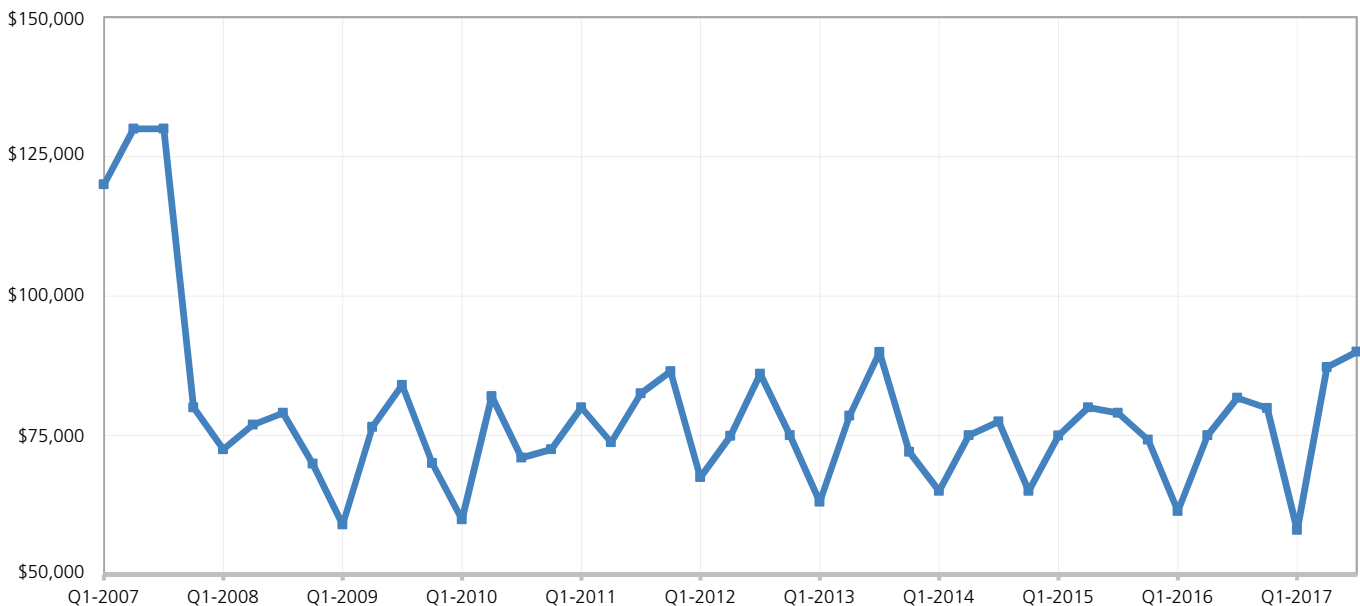
### Key Metrics

	Q3-2017	1-Yr Chg
Median Sales Price	\$90,000	+ 10.1%
Avg. Sales Price	\$106,431	+ 2.1%
Pct. of Orig. Price Received	89.4%	+ 0.4%
Homes for Sale	580	- 19.1%
Closed Sales	311	+ 14.8%
Months Supply	6.3	- 20.2%
Avg. Prop. Mktg. Period	110	+ 7.2%

### Market Activity



### Historical Median Sales Price for Schuylkill County, PA



### Schuykill County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
17901	\$79,450	↑ + 32.5%	89.6%	↑ + 2.9%	132	↑ + 20.0%	52	↑ + 6.1%
17921	\$73,500	↑ + 5.0%	87.4%	↓ - 4.6%	111	↑ + 33.7%	11	↑ + 57.1%
17922	\$167,500	↑ + 13.9%	96.5%	↑ + 4.3%	62	↓ - 37.4%	30	↑ + 50.0%
17923	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17925	\$73,950	↓ - 39.9%	93.4%	↓ - 5.2%	87	↑ + 123.1%	2	↑ + 100.0%
17929	\$110,000	↑ + 66.0%	95.4%	↑ + 10.2%	158	↑ + 139.4%	8	→ 0.0%
17930	\$0	--	0.0%	--	0	--	0	--
17931	\$69,000	↑ + 6.3%	86.6%	↓ - 5.4%	80	↑ + 90.5%	24	↑ + 84.6%
17932	\$0	--	0.0%	--	0	--	0	--
17933	\$0	--	0.0%	--	0	--	0	--
17934	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17935	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17936	\$80,800	↑ + 131.2%	92.2%	↑ + 2.3%	185	↓ - 33.0%	2	→ 0.0%
17938	\$179,000	↑ + 180.8%	80.2%	--	109	--	2	--
17941	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17943	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17944	\$50,000	--	100.0%	--	137	--	2	--
17945	\$0	--	0.0%	--	0	--	0	--
17946	\$13,300	--	66.5%	--	11	--	1	--
17948	\$16,500	↓ - 44.1%	82.5%	↑ + 2.7%	52	↓ - 56.3%	10	↑ + 100.0%
17949	\$0	--	0.0%	--	0	--	0	--
17951	\$0	--	0.0%	--	0	--	0	--
17952	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17953	\$61,250	--	90.1%	--	145	--	2	--
17954	\$23,750	↑ + 44.4%	77.7%	↓ - 12.0%	195	↑ + 204.7%	10	↑ + 11.1%
17957	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17959	\$20,000	↓ - 51.2%	51.4%	↓ - 39.1%	113	↑ + 82.3%	1	↓ - 66.7%
17960	\$232,400	↑ + 360.7%	95.7%	↑ + 26.1%	59	↓ - 72.6%	4	→ 0.0%
17961	\$160,500	↑ + 10.7%	95.8%	↓ - 0.2%	91	↑ + 78.4%	24	↓ - 4.0%
17963	\$162,450	↑ + 20.4%	92.9%	↑ + 0.9%	118	↓ - 6.3%	14	↓ - 26.3%
17964	\$0	--	0.0%	--	0	--	0	--
17965	\$77,450	↑ + 39.5%	96.0%	↑ + 1.4%	89	↑ + 48.3%	3	↑ + 50.0%
17966	\$0	--	0.0%	--	0	--	0	--
17967	\$200,000	↑ + 38.9%	82.1%	↓ - 16.4%	219	↑ + 106.6%	3	↓ - 40.0%
17968	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17970	\$44,000	↓ - 11.8%	87.1%	↑ + 6.9%	87	↓ - 47.9%	12	↑ + 140.0%
17972	\$104,900	↓ - 19.2%	92.7%	↓ - 1.2%	89	↓ - 2.2%	23	↓ - 14.8%
17974	\$73,500	↑ + 47.0%	98.8%	↓ - 3.1%	87	↑ + 866.7%	2	↑ + 100.0%
17976	\$18,000	↑ + 30.9%	82.1%	↑ + 7.5%	100	↓ - 10.7%	11	↑ + 37.5%
17978	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17979	\$0	--	0.0%	--	0	--	0	--
17980	\$31,500	↓ - 54.3%	78.5%	↓ - 16.4%	120	↑ + 17.6%	3	→ 0.0%
17981	\$25,000	↓ - 60.3%	83.6%	↓ - 7.1%	69	↑ + 46.8%	1	→ 0.0%



## Schuykill County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
17982	\$0	--	0.0%	--	0	--	0	--
17983	\$100,000	↑ + 54.0%	94.0%	↓ - 6.0%	98	↓ - 21.6%	4	↑ + 100.0%
17985	\$0	--	0.0%	--	0	--	0	--
18211	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18214	\$159,900	↑ + 39.0%	87.2%	↑ + 14.9%	387	↑ + 14.5%	5	↑ + 66.7%
18218	\$41,200	↓ - 20.8%	81.3%	↓ - 10.8%	63	↓ - 58.8%	6	↑ + 50.0%
18220	\$8,500	→ 0.0%	95.5%	↑ + 68.4%	9	↓ - 88.2%	1	→ 0.0%
18231	\$43,000	↑ + 126.3%	53.8%	↓ - 29.2%	27	↓ - 43.8%	1	→ 0.0%
18237	\$65,000	↑ + 85.7%	81.0%	↓ - 5.0%	106	↓ - 33.3%	7	↑ + 40.0%
18241	\$0	--	0.0%	--	0	--	0	--
18242	\$0	--	0.0%	--	0	--	0	--
18245	\$0	--	0.0%	--	0	↓ - 100.0%	0	↓ - 100.0%
18248	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18252	\$61,500	↓ - 1.0%	88.6%	↑ + 7.1%	137	↓ - 2.8%	23	↑ + 15.0%
19549	\$74,900	--	87.5%	--	159	--	5	--